

**TIMBER INDUSTRY DEVELOPMENT DIVISION**  
**REPORT ON EXPORT OF WOOD PRODUCTS: JANUARY - DECEMBER 2004**

**SUMMARY**

**Ghana earned Euro 170,487,364 from the export of 455,180 cubic metres of wood products from January to December 2004 as against Euro 162,992,783 from 444,388 cubic metres of wood exports in 2003, thus registering increases of 4.6% and 2.4% in value and volume respectively over previous year's performance of the Ghana Timber Trade.**

During the 2004 period under review, **the industry turned out 18 wood products from 51 timber species as compared to 53 timber species from which the industry turned out 18 wood products in the previous year.**

Of the total value for 2004, **Tertiary products accounted for Euro 27,438,573 in 2004 as compared to Euro 22,952,195 for the same period in 2003. Secondary products fetched a total of Euro 143,048,792 vis-à-vis their contribution of Euro 140,040,588 in 2003- an increase of 2.2%.**

**Wawa** was the dominant and most exportable species in 2004 and earned **Euro 29,596,038** down from **Euro 31,454,747 (6%)** in 2003. In terms of volume **Ceiba** headed a pack of **53 species with 124,600 cubic metres** up from its 2003 volume of **107,724 cubic metres** in 2004. **Asanfina, Koto/Kyere, Ofram, Teak, Mahogany, Niangon, Papao/Apa and Odum** also registered a strong presence on the export front in 2004 just as they did in 2003.

It is noteworthy that emphasis has been put on plantation timber species such as **teak, Cedrella, Gmelina and Rose Wood(Kpatro)** to supplement timber from **natural forest.**

**On Direction of Trade Europe**, notably countries in **the EU** continue to be Ghana's major trading partners in wood. **Europe** accounted for **53% and 56%** in volume and value respectively of total wood exports for 2004. Key markets include Germany, the United Kingdom, France, Italy, Belgium and Spain.

**The US** accounted for **16% and 12%** of the total export volume and value respectively of Ghana's wood export for 2004 as compared to **18% and 14%** in 2003. That market has maintained its dominance as the most lucrative destination for Ghana's Plywood and Rotary Veneer exports.

**The ECOWAS** (mainly Senegal, Nigeria, Gambia and Sierra Leone) absorbed **75%** of Africa's **Euro 15,120,000** wood imports from Ghana in 2004.

Plywood and Lumber (Air and Kiln ) dried continue to interest the Senegalese and Nigeria markets.

**The emerging markets in Asia/ Far East** - India, Malaysia, Taiwan, Japan, Hong Kong, China and Singapore together contributed **8%** to the total Ghana wood export value in 2004.

**The Middle East** countries, notably Israel, Kuwait, Lebanon, Saudi Arabia and United Arab Emirate together contributed **Euro 7,726,509 (5%)** of the total export value for 2004.

Table 1.0

**COMPARATIVE EXPORT STATISTICS FOR TIMBER & WOOD PRODUCTS: JAN-DEC 2003/2004**

PRODUCTS	JAN-DEC 2003	JAN-DEC 2004	%	JAN-DEC 2003	JAN-DEC 2004	%
	Vol (M3)	Vol (M3)	Change	Val (EURO)	Val (EURO )	Change
Lumber (KD)	118,400	115,591	-2.37	41,793,491	42,064,498	0.65
Lumber (AD)	80,512	94,139	16.93	26,639,112	29,600,606	11.12
Lumber (Overland)	-	95			24,480	
Boules (KD)	1,066	1,273	19.42	428,469	490,808	14.55
Boules (AD)	9,595	13,171	37.27	3,302,541	5,682,707	72.07
Veneers/Plywood						
Sliced Veneer	32,315	38,240	18.34	27,152,458	30,528,574	12.43
Rotary Veneer	74,949	64,726	-13.64	17,901,566	14,285,086	-20.20
Curls Veneer	313	204	-34.82	2,752,439	1,714,213	-37.72
Layons	134	152	13.43	163,377	229,620	40.55
Curls Board	68			13,746		
Plywood	66,615	57,694	-13.39	16,376,864	13,487,664	-17.64
Plywood (Overland)	13,059	16,773	28.44	3,363,698	4,417,115	31.32
Others						
Mouldings	39,508	43,423	9.91	14,800,319	17,520,884	18.38
Parquet/Floorings	3,718	4,607	23.91	3,085,091	4,070,995	31.96
Furniture Parts	2,183	2,447	12.09	4,186,107	5,105,553	21.96
Profile Boards	153	298	94.77	72,298	173,401	139.84
Dowels	1,320	898	-31.97	779,874	567,130	-27.28
Broomsticks	55	1.4	-97.45	28,506	611	-97.86
Sleepers	425	1,447	240.47	152,827	523,419	242.49
<b>Total</b>	<b>444,388</b>	<b>455,180</b>	<b>2.43</b>	<b>162,992,783</b>	<b>170,487,364</b>	<b>4.60</b>

JAN-DEC 2003  
Volume: 444,388M3  
Value: EURO 162,992,783

JAN- DEC 2004  
455,180M3  
EURO 170,487,364

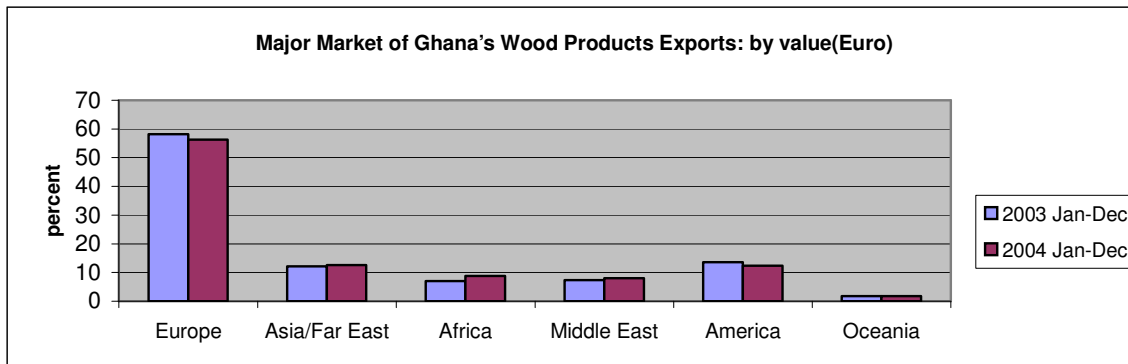
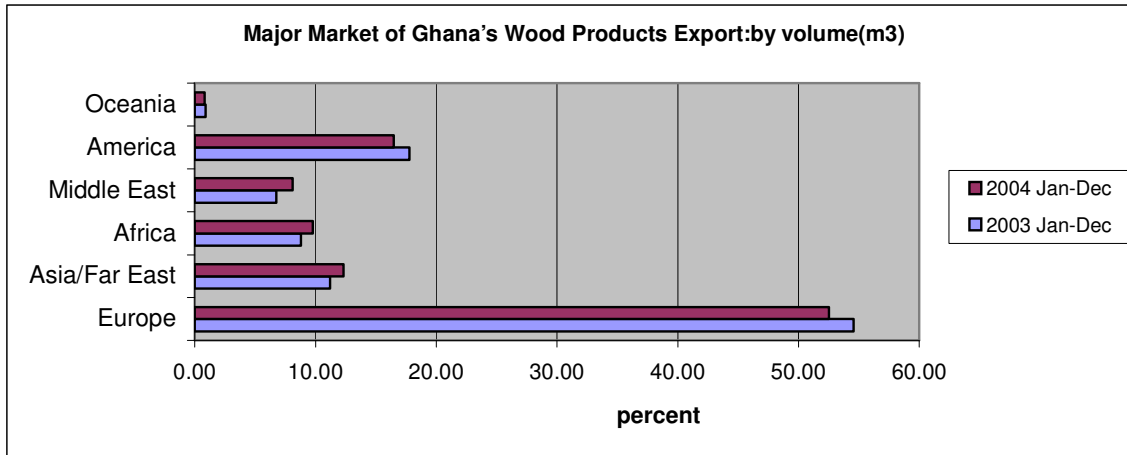
% Change  
2.43  
4.60

**EXCHANGE RATES**

1 EURO = £ 0.72  
1 EURO = US\$1.27

### Major Market of Ghana's Wood Products Exports by volume and Value

Major Market	2003 Jan-Dec		2004 Jan-Dec		2003 Jan-Dec		2004 Jan-Dec	
	Vol(m3)	% of Total	Vol(m3)	% of Total	Val(Euro)	% of Total	Val(Euro)	% of Total
	'000'	Vol	'000'	vol	"million"	Val	"million"	Val
Europe	242.45	54.56	239.05	52.52	94.86	58.20	96.11	56.38
Asia/Far East								
East	49.78	11.20	56.01	12.31	19.67	12.06	21.54	12.63
Africa	39.01	8.78	44.48	9.77	11.52	7.07	15.12	8.87
Middle East	30.10	6.77	36.89	8.10	12.00	7.36	13.65	8.01
America	79.02	17.78	75.02	16.48	22.06	13.53	21.07	12.36
Oceania	4.03	0.91	3.73	0.82	2.88	1.77	2.99	1.75
<b>Total</b>	<b>444.39</b>	<b>100.00</b>	<b>455.18</b>	<b>100.00</b>	<b>162.99</b>	<b>100.00</b>	<b>170.48</b>	<b>100.00</b>



### Export Of Wood Products To ECOWAS Countries Jan-Dec 2003/2004

Jan-Dec 2003			Jan-Dec 2003				
Country	Vol (M3)	Val (Euro)	Unit Price	Country	Vol (M3)	Val (Euro)	Unit Price
Senegal	25,400	5,799,414	228	Senegal	25,576	5,959,032	233
Gambia	2,823	700,830	248	Gambia	3,356	706,852	211
Nigeria	17,471	4,729,734	271	Nigeria	17,109	4,572,980	267
Togo	-	-	-	Togo	78	26,720	343
Niger	19	2,570	135	Niger	-	-	-
Ivory Coast	57	28,627	502	Ivory Coast	-	-	-
Sierra Leone	704	119,278	169	Sierra Leone	646	104,960	163
Burkina Faso	-	-	-	Burkina Faso	106	21,276	201
Benin	391	107,067	274	-	-	-	-
Mali	-	-	-	Mali	48	2,114	44

**Table 1.3**

**SUMMARY REPORT ON EXPORT PERMITS FOR DEC2004**

CUMULATIVE:JAN. - DEC2004

PRODUCT =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
1. LUMBER (KILN DRIED)	9,448.527	3,508,585.12	115,591.227	42,064,497.66
2. LUMBER (AIR DRIED)	9,838.175	3,134,366.92	94,139.050	29,600,605.82
3. SLICED VENEER	3,854.271	2,892,547.03	38,240.397	30,528,573.92
4. PROCESSED L/MOULDING	3,976.648	1,564,457.24	43,423.119	17,520,884.05
5. ROTARY VENEER	5,990.884	1,315,798.80	64,725.499	14,285,085.94
6. PLYWOOD	3,455.797	877,257.39	57,694.280	13,487,664.60
7. FLOORING	458.640	402,161.72	4,607.468	4,070,995.06
8. BOULES (AIR DRIED)	860.305	399,635.62	13,171.175	5,682,706.98
9. SLEEPERS	559.450	201,406.90	1,446.499	523,418.64
10. FURNITURE PARTS	90.464	181,685.26	2,447.148	5,105,552.99
11. (PLYWOOD) OVERLAND	641.100	168,559.48	16,772.988	4,417,114.90
12. CURLS VENEER	9.397	84,265.52	203.477	1,714,213.38
13. LAYONS	31.953	46,692.74	152.115	229,620.46
14. DOWELS	68.160	43,005.77	898.215	567,129.47
15. BOULES (KILN DRIED)	93.726	24,368.76	1,273.078	490,808.43
16. PROFILE BOARDS			297.932	173,400.94
17. LUMBER (OVERLAND)			95.342	24,479.79
18. BROOMSTICKS			1.358	611.10
	=====	=====	=====	=====
	39,377.497	14,844,794.27	455,180.367	170,487,364.13
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Table 1.4

## SPECIES OUTPUT FROM OVERALL WOOD PRODUCT: JAN. - DEC.2003/2004

SPECIES	JAN. - DEC. 2003		JAN. - DEC. 2004	
	VOLUME(M3)	VALUE(EURO)	VOLUME(M3)	VALUE(EURO)
WAWA	110,700	31,454,747	102,663	29,596,038
CEIBA	124,600	28,914,758	107,772	23,855,577
MAHOGANY	16,636	14,547,640	22,174	17,518,597
ODUM	12,077	9,619,688	14,648	12,055,632
TEAK	18,905	8,609,847	33,418	11,244,756
ASANFINA	16,062	12,841,976	14,113	11,162,965
OFRAM	34,519	8,012,092	33,765	8,220,906
NIANGON	12,581	5,622,668	17,165	7,916,328
CHENCHEN	16,054	5,667,148	19,762	6,844,381
KOTO/ KYERE	13,021	6,955,952	12,515	6,628,465
PAPAO/ APA	7,324	4,753,873	9,179	5,901,169
SAPELE	7,516	4,746,817	8,393	5,133,681
MAKORE	3,428	2,395,708	3,723	2,679,480
EDINAM	4,311	1,853,809	5,310	2,244,403
UTILE	1,565	1,008,090	2,798	1,806,049
ESSA	7,492	2,217,529	5,775	1,651,176
MIXED REDWOOD	6,405	2,034,407	4,700	1,559,424
EMIRE	3,679	1,352,013	4,148	1,537,905
OTIE	5,615	1,781,616	4,648	1,484,734
DENYA	2,552	938,063	3,218	1,234,730
KAKO/ EKKI	2,118	700,707	3,421	1,218,057
DANTA	3,574	1,280,193	3,363	1,213,521
DAHOMA	3,583	900,314	4,317	1,139,369
BLACK HYEDUA	250	140,559	1,462	783,706
CANDOLLEI	1,004	440,417	1,553	746,748
AKASA	793	662,479	892	647,344
AFRORMOSIA	193	328,842	300	568,467
WALNUT/ LOVOA	488	187,645	1,012	436,470
CEDRELA	1,107	499,984	858	391,562
GUAREA	891	381,298	728	356,057
MANSONIA	146	90,733	1,074	355,121
ALBIZIA	304	268,666	377	329,635
YAYA	242	264,100	457	291,072
KUSIA	1,080	412,533	732	280,834
HOTROHOTRO/ FOTIE	494	125,317	639	257,985
AVODIRE	433	264,607	608	234,723
SUBAHA	99	38,844	464	184,183
OGEA	470	244,480	796	172,090
BOMBAX	118	36,162	508	164,817
WAMA			370	157,294
GMELINA	1,123	120,686	779	88,642
AYAN/ B'DUA	99	38,276	196	77,327
STERCULIA/ W'BIMA	258	70,312	187	50,018
RUBBER WOOD	175	48,988	121	29,760
ENTEDUA	92	47,372	8	6,757
ROSE WOOD/ KPATRO			18	6,458
OHAA	62	21,168	13	4,702
ANANTA	18	5,537	17	4,197
WATAPUO	56	17,081	8	3,886
BODWE	11	6,105	4	3,331
POTRODUM	12	3,231	5	1,784
CANARIUM	23	4,640		
FOTOR	4	2,500		
PAOROSA	4	1,563		
SINURO/ EMIEN	4	4,410		
<b>Grand Total</b>	<b>444,389</b>	<b>162,992,783</b>	<b>455,180</b>	<b>170,487,364</b>

**EXPORTERS PERFORMANCE OF ALL WOOD PRODUCTS: JAN. - DEC. 2003/2004**

<b>EXPORTERS</b>	<b>JAN. DEC. 2003</b>		<b>JAN. DEC. 2004</b>	
	<b>VOLUME (M3)</b>	<b>VALUE (EURO)</b>	<b>VOLUME (M3)</b>	<b>VALUE (EURO)</b>
SAMARTEX TIMB. & PLY.	31,612	15,376,208	36,473	17,123,625
LOGS & LUMBER CO. LTD	27,844	12,914,797	27,698	14,111,948
AYUM FOREST PRODUCTS LT	30,045	9,958,123	36,143	11,964,199
NAJA DAVID VENEER	45,026	11,528,195	42,236	10,601,223
JOHN BITAR & CO. LTD.	13,104	6,610,330	15,961	9,624,875
GHANA PRIMEWOOD	22,728	7,806,172	22,724	7,980,757
A. G. TIMBERS LTD.	15,418	7,570,410	16,209	7,841,662
MONDIAL VENEER (GH) LTD	11,620	6,636,276	8,580	5,589,727
SCANSTYLE MIM LTD.	2,404	4,480,945	2,850	5,532,604
OLAM (GH) LIMITED	6,962	3,008,834	13,432	4,768,795
METROSTAR WOOD PROCESSI	26,661	6,146,065	22,681	4,756,632
FABI TIMBERS LTD.	4,981	2,131,517	6,860	4,553,410
BIRIM WOOD COMPLEX	15,212	3,988,627	18,550	4,319,967
SUHUMA TIMBER CO. LTD.	14,498	5,914,795	11,140	3,865,972
SWISS LUMBER CO. LTD.	13,004	3,837,145	12,824	3,758,322
PAUL SAGOE SAWMILL	11,872	3,780,264	10,978	3,500,960
KUMI & CO. LTD.	9,181	2,748,781	7,710	2,247,049
GYE NYAME EXPORTS LTD.			7,968	2,183,321
INTEX COMPANY LTD.	6,609	2,091,331	6,014	2,106,075
MODERN WOOD TECHNOLOGY	2,171	1,647,258	2,442	1,979,801
BRM WOOD PROCESSING CO.	5,674	2,425,856	4,944	1,827,968
BIBIANI LOGGING & LUMBE	5,778	1,865,122	5,109	1,794,452
WOOD PILLAR LIMITED	6,584	1,614,329	5,953	1,479,201
OMEGA WOOD PROC.	11,848	2,917,155	6,733	1,473,719
COPPON WOOD PROCESSING	3,535	1,220,669	3,682	1,344,884
ASUO BOMOSADU TIMBERS	4,108	1,338,646	4,499	1,256,061
JOWAK ENTS. LTD.	1,773	872,338	3,487	1,235,643
G. D. C. LIMITED	2,146	758,177	2,579	1,161,029
FORTUNA TIMBERS (GH) LT	2,390	765,342	3,638	1,147,599
WOOD INDUSTRIES LTD.	3,219	1,035,143	3,427	1,103,701
OTI YEBOAH COM. LTD.	1,830	464,360	4,611	1,087,388
PYRAMID VENEER LTD.	171	1,058,088	111	1,058,433
EVANS TIMBER LTD.	3,193	958,708	2,688	935,419
RAD FOREST PRODUCTS	1,931	791,390	2,637	915,802
MAXWELL OWUSU TIMBERS	3,680	962,277	2,898	784,340
EHWIA WOOD PRODUCTS LTD	2,640	931,775	1,796	768,471
SUBRI INDUSTRIAL PLANT.	1,221	495,070	1,696	746,916
INDO GHANA LTD.	1,150	307,192	3,271	673,378
KANEBS LIMITED			1,813	671,945
FARES TIM. PROC.	4,524	1,054,458	2,974	652,843
MACHINED WOOD LTD.	927	557,943	1,004	623,391
DUPAUL WOOD TREATMENT	1,699	679,428	1,227	576,352
STARKE LUMBER CO. LTD.	249	111,831	1,230	558,764
J.M.O TIMBERS	639	145,788	1,800	534,809
PAS TIMBERS LIMITED	2,219	810,117	1,542	523,996
GHANA TROPICAL TIMBERS			1,406	485,453
HABITAT TIMBER (GH) LTD	2,767	1,042,633	1,176	424,578

AFRIQUE BOIS & COMM. LT	2,033	819,923	1,187	411,049
J & T WOOD PRODUCTS CO.	1,496	868,763	982	407,005
WESTERN VEN. & LUMBER	1,494	440,999	1,110	400,945
BUADAC ENTERPRISE	777	173,371	1,672	394,273
DOME HARDWOOD PROC.	992	292,547	1,179	364,978
MAXWELL DONKOR & CO. LT	131	56,553	762	345,455
TECNOTIMBER COMPANY LIM	637	422,620	479	345,446
FOMMA TIMBERS LTD.	1,515	435,506	1,196	335,950
MAMPS SERVICES LTD.	411	81,095	1,398	329,966
O.T. BROS. CO. LTD.	789	201,485	984	324,970
STAR SAWMILL PRODUCTS	1,025	474,850	707	316,167
HANMAX VEN. & PLY. CO.	1,798	520,872	1,460	313,590
WESTERN HARDWOODS	593	225,402	722	311,116
FURMADO (GH) LTD.	28	6,025	801	309,177
VEN WOODS & TRADING LTD	124	76,720	459	282,794
GHANA VENEER PROCESSING	110	127,215	178	276,947
K.G. WOOD PROC.	813	253,049	867	260,422
PAN AFRICAN ENG. LTD.	1,118	669,533	432	256,849
GEN TRADE LIMITED	14	4,669	448	249,308
GIMPEX GHANA LIMITED			589	240,385
TEST LOVE CO. LTD.	388	151,534	437	237,707
PAYAB COMPANY LTD.	173	61,022	558	234,710
TACTICAL WOOD PRODUCTS	155	29,393	547	225,748
NEBESH ENTERPRISES LTD.			704	225,292
YANA WOOD PROCESSING LT			592	209,066
PRIMA WOODS LTD.	1,388	419,796	584	205,207
ALHASSAN AHMED COMPANY	1,059	241,018	724	204,236
POKU BROTHERS (GHANA) L	907	354,380	483	200,177
FOSUA DESCENDANTS LTD.	757	174,663	768	195,782
NANA ADU GABRIEL LTD.	1,229	284,924	722	191,112
BARFOUR INVESTMENT LTD.	46	15,746	271	175,085
DABBOUSI INTERNATIONAL	157	29,594	479	167,129
S.K.O.D TIMBER PDTS.	1,030	307,934	514	158,070
BLANCA FLOOR LIMITED	56	31,156	363	157,369
ORIGINAL ASAASE ABAN CO	207	117,489	262	154,532
KUMASI TIMBER CO.	792	172,723	642	152,589
S. K. OWUSU TIMBER LTD.	136	64,872	394	151,348
A. K. GHANA WOOD LIMITE			688	150,627
SHAFISA CO. LTD.	823	237,162	494	149,847
CARPO LIMITED	1,202	307,385	550	146,673
PORTAL LIMITED	203	87,697	319	145,701
CEWUN COMMERCIAL VENTUR			795	145,113
S.E.A TIMBERS LTD.	810	205,395	559	143,351
TAWUD PRODUCTS LTD.	794	191,534	580	141,514
SUNSTEX CO. LTD.	301	172,149	256	140,751
PEKENDON WOOD PDTS. LTD	475	107,509	474	135,158
ODA PLYWOOD & VENEER	213	197,638	140	131,445
EDDIE WISE COMPANY LTD.			562	128,765
03 COMPANY LTD.	227	81,549	269	126,811
MARS TIMBERS CO. LTD.	339	91,972	410	117,286
NKORANZA LUMBER CO.	164	98,189	203	114,386
OTINGO COMPANY LIMITED			156	103,915

ALHASSAN MUSAH TIMBERS	52	15,665	336	103,265
ADU TUTU & SONS LTD.	257	57,592	441	102,223
WOOD BUSTERS LTD.	218	71,402	275	99,070
TEPA SAWMILL LTD.	245	64,507	353	97,201
PAM ENTERPRISES LIMITED	155	87,784	122	96,093
FURWOCO LIMITED	255	100,369	242	95,736
ISWELL VENTURES CO. LTD	197	67,564	181	94,560
GEORGE BARYEH CO. LTD.	32	7,270	406	92,386
ROYAL PLANET LTD.	14	8,352	242	87,744
BIG K PRODUCTS LTD.	1,189	81,836	1,277	86,936
NAGETY COMPANY LTD.	738	158,796	382	86,471
PAN AFRO KING CO. LTD.	128	49,541	252	86,050
NYAME BEKYERE S'MILLS.	544	126,526	291	80,409
STEROK WOOD PROCESSING	665	164,492	247	78,076
DALE BROOK CO. LTD.	1,307	432,205	176	77,352
ROCKWOOD LIMITED	232	154,062	106	75,172
FERUFRAKWA CO. LTD.			328	74,655
WOOD MERCHANT & TRADING	338	144,455	151	74,530
ROSSFORDT SAWMILL WOODS	541	108,262	346	73,582
SPECIALISED TIMBER PROD	1,507	778,886	196	65,354
PAKA FOREST MILL SERVIC	192	43,155	260	64,127
AKSHAR TIMBER LTD.			175	63,457
BIOMASS PRODUCTS LIMITE	199	64,119	145	63,050
FAM SAWMILLS LTD.	72	18,257	222	62,868
LOGWOOD INDS. LTD.			257	61,653
PONTOMART LIMITED			150	60,867
PROGRESSIVE SHIPPING AG	74	15,959	268	60,674
BENAKUF TIMBER & TRADIN	23	12,458	106	60,646
BAARBICAN FARMS LTD.	18	8,036	107	60,030
YEBOAH & SONS INVESTMEN	89	48,586	101	57,553
B.M.S WOOD PROCESSING (	272	158,107	86	56,311
ODURO ANANE ENTERPRISE	31	7,053	207	55,314
TONGDAK COMPANY LIMITED			172	49,791
FORESTA AFRICANA LTD.	31	6,948	174	47,834
TROPICAL WOODS SUPPLY	72	16,113	207	47,375
MOJAFCO COMPANY LIMITED			73	47,325
FOREST BUSINESS CONSULT			183	47,045
PACE WOOD PROCESSING	96	37,943	77	46,841
PRINCETON ELIASS WOOD P			140	46,374
P. K. SAGOE			192	46,262
MACODA LTD.	100	45,724	118	43,166
J. ADOM LIMITED	20	10,365	75	43,039
SOLOYEB COMPANY LTD.			67	41,363
SAOUD BROTHERS & SONS	205	54,922	152	39,954
EJISU FOREST PRODUCTS			30	39,872
ODA SAWMILLS LTD.	55	18,834	128	36,554
PRESTEA SAWMILL LTD.			74	36,176
EMPEKON S'MILL. LTD.	122	32,312	128	36,172
FRANKAD CO. LTD.	16	7,988	81	35,119
ALLIED WOOD PRODUCT (GH	402	222,574	57	35,110
WEST EAST SUPPLIES LTD.	389	155,572	69	33,104
ALHAJI ABDULALI TIMBER			144	33,009



MY GOD IS KING VENTURES	35	7,764	138	31,618
ESAASE WOOD PRODUCTS LT			38	31,347
PORTLAND PRODUCTS LTD.	43	16,899	117	31,058
EFEDAN SERVICES LIMITED	166	69,950	79	30,923
GHARTSWAY ENTERPRISE LT	15	7,639	50	29,034
TOPBELL INTEGRATED LTD.	312	96,646	87	28,072
MARDEKON AGENCIES LTD.	107	80,175	38	28,016
HOIYWOOD PRODUCTION LTD			78	26,720
CHRISBEKK VENTURES LIM			116	26,662
MONARCH TIMBERS LTD.			44	26,397
TEAK & LUMBER LIMITED	1,379	279,597	161	24,515
KOMENS LIMITED	108	65,215	36	24,129
TOBINCO COMPANY LIMITED			64	23,859
GANNAT EXPORT & IMPORT			65	23,525
WEST AFRICAN PARQUET LT			36	23,306
T. ANDREWS ENT. LTD.	165	40,471	104	22,936
EASTERNDERS CO. LTD.	79	17,241	98	22,056
YAWLEX COMPANY LTD.	149	34,918	77	21,947
FIRST PAGE VENTURES LTD			94	21,720
ALSADO CO. LTD.	35	7,732	61	21,124
NAK TIMBER CO. LTD.	194	55,429	40	20,788
F. N. OPPONG & CO.			89	20,355
KUMASI LOGGING & LUMBER			43	19,254
OUEST WOOD GH. LIMITED			57	19,014
WILANAN COMPANY LIMITED			67	18,912
J-LAS LIMITED	41	18,868	40	18,011
L&L WOOD PROC. LTD.	211	82,646	46	17,814
VOLTA WOOD INDUSTRIES L	18	8,852	36	17,456
PHILMARTEL COMPANY LTD.	65	14,304	76	17,188
SHADCO VENTURES LIMITED			58	17,134
LAST DAYS VENURES LTD.	125	22,332	96	16,696
POKU TRANSPORT & IND.	141	64,383	59	16,284
EAD TIMBER LTD.			40	16,140
GRACEMAN VENTURES LTD.			69	15,491
R.G.M IMPEX LIMITED	94	27,472	39	15,444
ASIAN FOREST PDTS. LTD.	272	125,112	47	14,153
ALOCASO COMPANY LTD.	204	45,209	60	13,764
JIMCOF MEUBELEN CO. LTD			19	13,448
RURAL FOREST ENT.	104	28,617	65	13,287
EAST FOREST PRODUCTS	61	14,368	34	13,282
WINLE ENTERPRISES LTD.	226	76,277	54	13,255
KWAGYEB ENTERPRISE LIM	30	5,956	57.89	13,024.35
WUD AFRIQUE SERVICE LIM	230	52,948	56.04	12,889.43
TOPTIMBER COMPANY LIMIT	332	89,830	44.94	12,641.42
MAAP WOOD & ENTERPRISE	58	12,394	42.08	12,204.07
ATADANSU TIMBER CO.			44.13	12,180.70
BLESSING GENTLEMAN LTD.			40.82	12,040.72
BENINVEST LIMITED	14	29,786	29.92	12,016.32
ALHAJI MOHAMMED ISSAH C			53.58	11,116.66
FRIMABE & SONS CO. LTD.	117	22,555	49.43	10,874.82
OX-BERGAH ENTERPRISE	10	3,601	38.27	10,824.59
ABDUL LATIF ENTERPRISE			52.17	10,158.99

FREB VENTURES COMPANY L			22.16	10,081.89
TECHIMAN S'MILL. LTD.	16	8,596	16.67	9,587.55
EMPEKON SAWMILLS COMPAN	46	11,715	33.60	9,273.88
PRASHANTI EXPORTS LTD.	17	11,553	15.09	8,870.22
JOKUMAKS LIMITED	88	48,295	16.37	8,757.41
SIDAKON WOODS LTD.			14.79	8,653.90
SIMON PETRO LIMITED			14.72	8,177.78
CAPE COAST S'MMILS.			35.24	8,104.51
UNIVERSAL INTER TRADE L	20	4,967	27.66	8,020.53
KOBA TIMBER LTD.	300	114,422	27.16	7,933.18
TIGER EYE COMPANY Y LTD.			31.42	7,854.75
GREAT VOLTA EXPORT LIMI	271	105,237	21.09	7,823.71
FRIMWOOD IND. LTD.	75	17,611	33.71	7,684.97
ZT SAGITARION LIMITED			15.58	7,633.71
WINDSOR GLOBAL INDUSTRI			19.23	7,564.33
NORTH STAR F.& WOOD PRO	87	50,616	16.20	7,175.72
CHRISDEB CO. LTD.			30.59	7,035.70
CORNER BRIDGE ENTERPRIS	15	8,712	30.38	6,836.40
YENOK WOOD PRODUCTS LTD			22.53	6,647.24
E. ABUBEI AND SONS LTD.	33	10,951	29.74	6,543.02
ASAMOAH WOODWORKING COM			19.06	6,193.53
EVANS BOATENG ENTERPRIS	221	78,932	20.71	5,694.15
REX0-AS LIMITED			11.76	5,655.03
F. D. NSIAH TIMBERS LIM	199	45,952	24.17	5,043.76
DRIE KUZUY COMPANY LIMIT	33	9,198	23.27	4,768.24
F. N. DUA WOOD PROCESSI	16	4,154	16.20	4,147.20
QUEST WOOD LTD.			15.99	3,860.81
UNIVERSAL TRANS LINKS E	286	66,162	9.49	3,621.59
PRIMROSE CO. LIMITED			8.00	2,622.95
MOHA-TONY DIASSO BROS.	21	2,892	38.91	3,732.85
ABOLLEI CESSAY	56	5,067		
ADAMPA WOOD PDTS.	18	8,976		
ALI ABUBAKARI CO. LTD.	33	7,702		
ALLSTATES VENTURES LIMI	16	9,512		
AMANSIE ENTS. (GH) LTD.	98	24,714		
ANKMAD COMPANY LIMITED	42	22,250		
ARMAH BROTHERS FARMS LT	40	12,915		
ASINNEA CO. LTD.	121	33,595		
ASUO WAM COMP. TIMBERS	760	162,828		
B. FINN COMPANY LIMITED	103	50,667		
CHADECO GROUP LTD.	34	8,474		
CONSTAK LIMITED	738	405,773		
DARWICH & SONS	100	22,980		
DOUGLAS TIMBERS LIMITED	52	9,043		
DURGA EXPORTS LTD.	42	21,072		
E & M TIMBER (GH) LTD.	32	31,355		
ELEPHANT IMPEX (GH) LTD	523	247,033		
ESN GROUP LTD.	108	50,059		
F.E GHASSOUB	93	21,173		
FASTBOA INVESTMENTS LTD	10	4,961		
FAWANDA LIMITED	49	10,464		
FERUFRAKWA CO. LTD.	37	8,291		

FOREST GATE SAWMILL CO.	123	31,303		
GENEREX LTD.	1,156	646,625		
GHANA ENGINEERING SUPPO	707	188,197		
GHANA TEAK PLANTATIONS	17	9,095		
GHANA YANGZI WOOD PRO.	32	9,378		
GREAT ABEKO TIMBER LTD	24	5,205		
GREAT ABEKO TIMBER LTD.	100	28,811		
HOUSE OF KAY LIMITED	175	91,519		
IKEJA INVESTMENT LTD.	158	35,047		
J. E. TIMBERS LTD.	33	7,545		
JAKBOAT TIMBERS LIMITED	53	10,902		
JEKAS COMPANY LTD.	8	2,919		
JIAMIN LIMITED	31	6,938		
JOBART TIMBER CO. LTD.	22	5,932		
JOE SALIA SAWMILL LIMIT	66	14,878		
JOHANCO TIMBER COMPANY	105	23,388		
JUNIPP LIMITED	95	29,627		
KABGIN ENTERPRISE	50	10,717		
KABRE BROTHERS LTD.	12	6,742		
KANEBLS LIMITED	1,545	444,528		
KARAMANGA INDS. LTD.	88	43,690		
KUFFNANA ENTERPRISE LTD	40	21,280		
KWADZI VENTURES LIMITED	75	15,914		
KWAKU POKU TIMBERS LTD.	55	12,401		
KWESI NYAMAAH CO. LTD.	96	20,866		
KYETUFF COMPANY LTD.	28	5,745		
MOBAF TIMBERS	17	5,677		
NOVOTEX CO. LTD.	18	10,878		
OYOKO ABOHEN WOODWORKS	34	19,418		
PIDECK	128	70,303		
PORTAL COMPANY LTD.	10	3,989		
RAHMUSA COMPANY LTD.	145	37,578		
SANTA SHIPPING AGENCY L	103	57,856		
STANDARD WOOD PROC.	152	35,613		
TIDE COMPANY LTD.	69	19,254		
TOGBE COMPANY LTD.	47	12,816		
TRANS SABIN MILLERS	543	194,115		
TURKTIM COMPANY LIMITED	49	10,648		
UNCLEWAD COMPANY LTD.	18	5,537		
ZEALINGS EXPORTS (GH) L	308	65,740		
<b>Grand Total</b>	<b>444,389</b>	<b>162,992,783</b>	<b>455,180</b>	<b>170,487,364</b>

Table 1.6

**LEADING EXPORTERS OF WOOD PRODUCTS - DEC2004**

PRODUCT	EXPORTER	VOL (M3)	VAL (EURO)
LUMBER (KILN DRIED)	SAMARTEX TIMB. & PLY.	1,020	566,003
LUMBER (AIR DRIED)	GYE NYAME EXPORTS LTD.	2,742	817,548
SLICED VENEER	JOHN BITAR & CO. LTD.	1,427	1,049,084
PROCESSED L/MOULDING	PAUL SAGOE SAWMILL	1,032	326,627
ROTARY VENEER	BIRIM WOOD COMPLEX	1,487	312,746
PLYWOOD	NAJA DAVID VENEER	1,145	303,002
FLOORING	FABI TIMBERS LTD.	116	106,636
BOULES (AIR DRIED)	SAMARTEX TIMB. & PLY.	414	188,542
SLEEPERS	JOHN BITAR & CO. LTD.	559	201,407
FURNITURE PARTS	SCANSTYLE MIM LTD.	90	181,685
(PLYWOOD) OVERLAND	NAJA DAVID VENEER	255	68,553
CURLS VENEER	SAMARTEX TIMB. & PLY.	8	75,176
LAYONS	GHANA VENEER PROCESSING	32	46,693
DOWELS	AYUM FOREST PRODUCTS LT	54	33,229
BOULES (KILN DRIED)	INTEX COMPANY LTD.	94	24,369

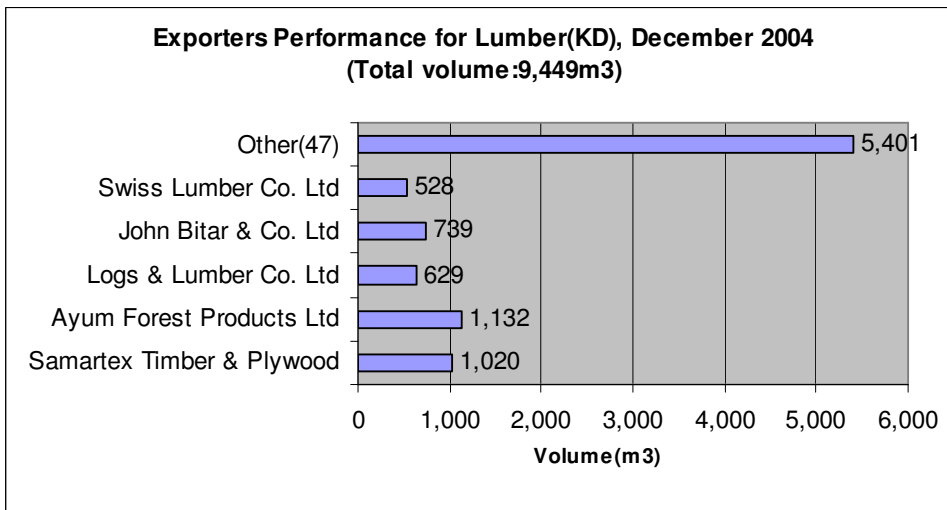
Table 1.7

**LEADING EXPORTERS OF WOOD PRODUCTS: JAN-DEC. 2004**

PRODUCT	EXPORTER	VOL (M3)	VAL (EURO)
LUMBER (KILN DRIED)	SAMARTEX TIMB. & PLY.	11,073	5,334,745
LUMBER (AIR DRIED)	OLAM (GH) LIMITED	12,963	4,649,300
SLICED VENEER	LOGS & LUMBER CO.LTD	7,966	6,523,551
PROCESSED L/MOULDING	PAUL SAGOE SAWMILL	10,978	3,500,960
ROTARY VENEER	BIRIM WOOD COMPLEX	15,167	3,110,164
PLYWOOD	METROSTAR WOOD PROCESSING	22,335	4,670,347
BOULES (AIR DRIED)	SAMARTEX TIMB. & PLY.	6,285	2,742,180
FLOORING	MODERN WOOD TECHNOLOGY	1,491	1,240,286
FURNITURE PARTS	SCANSTYLE MIM LTD.	2,321	4,982,391
(PLYWOOD) OVERLAND	NAJA DAVID VENEER	11,843	3,107,951
CURLS VENEER	PYRAMID VENEER LTD	111	1,058,433
LAYONS	GHANA VENEER PROCESSING	152	229,620
BOULES (KILN DRIED)	SAMARTEX TIMBER & PLYWOOD	656	293,880
DOWELS	AYUM FOREST PRODUCTS LTD	337	215,918
PROFILE BOARDS	MODERN WOOD TECHNOLOGY	158	72,421
SLEEPERS	JOHN BITAR & CO. LTD	1,321	474,976
BROOMSTICKS	BIRIM WOOD COMPLEX	1.4	611
LUMBER (OVERLAND)	OTI YEBOAH CO. LTD	48	2,114

**Lumber (KD)**

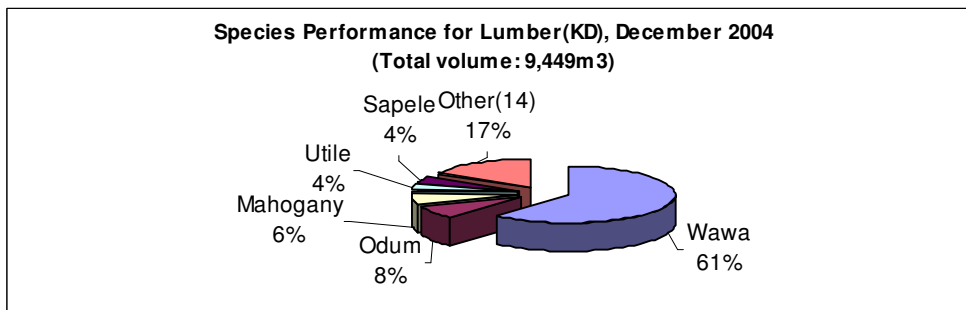
A total volume of 9,449m<sup>3</sup> was recorded for Kiln dried lumber export during December 2004. This was accomplished by Fifty two timber-processing firms. Out of the total volume exported, Ayum Forest Products Ltd contributed the biggest volume of 1,132m<sup>3</sup>, Samartex Timber & Plywood 1,020m<sup>3</sup>, John Bitar Co. Ltd 739m<sup>3</sup>, Logs & Lumber Co Ltd 629m<sup>3</sup> and Swiss Lumber Co. Ltd 528m<sup>3</sup>. The remaining forty seven (47) firms contributed 5,401m<sup>3</sup>. Figure 3 indicates the distribution.



**Species Performance**

Twenty nine (29) species contributed 9,449m<sup>3</sup> of the Lumber (KD) export volume for the month under review. Wawa accounted for 61%, Mahogany 6%, Odum 8%, Utile 4% and Sapele 4%. The remaining fourteen (14) species contributed 17% of the total volume.

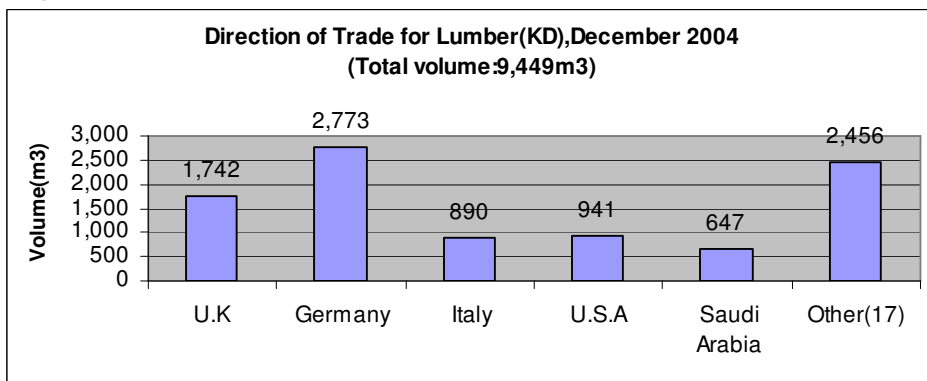
Fig 4



**Direction Of Trade**

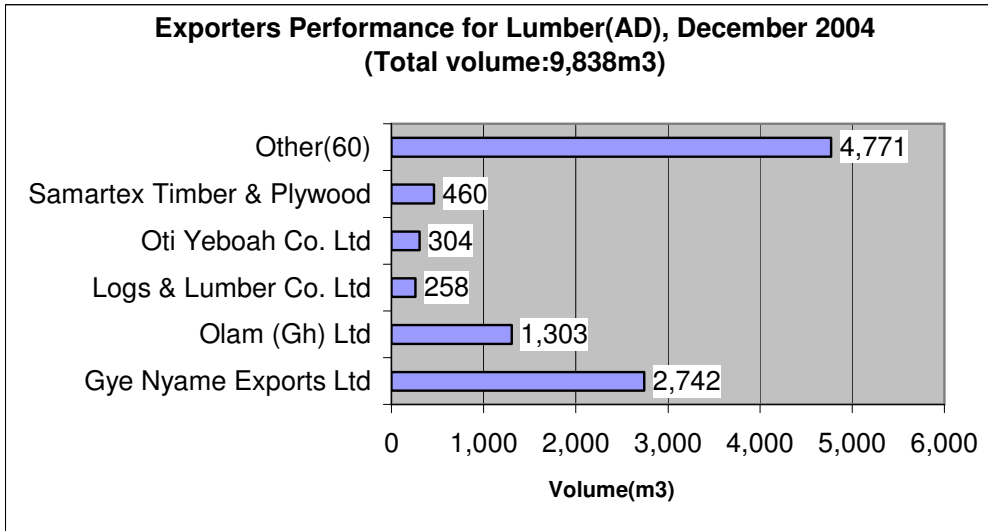
Twenty two (22) countries imported 9,449m<sup>3</sup> of lumber (KD) from Ghana during the month of December 2004. Germany recorded 2,773m<sup>3</sup>, U.K. 1,742m<sup>3</sup>, U.S.A 941m<sup>3</sup>, Italy 890m<sup>3</sup> and Saudi Arabia 647m<sup>3</sup>. Seventeen (17) other countries imported 2,456m<sup>3</sup>.

Fig 5



**Lumber (Air dried)**

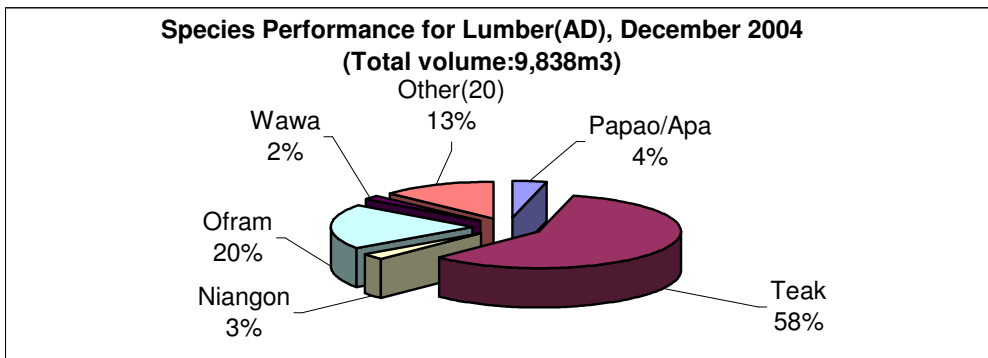
A total volume of 9,838m<sup>3</sup> of Lumber (AD) was exported by Sixty five (65) firms during the period under review. Gye Nyame Exports Ltd contributed the biggest volume of 2,742m<sup>3</sup>. Olam (Gh) Ltd 1,303m<sup>3</sup>, Samartex Timber & Plywood 460m<sup>3</sup>, Oti Yeboah Co. Ltd 304m<sup>3</sup> and Logs & Lumber Co. Ltd 258m<sup>3</sup>. Sixty other firms together accounted for 4,771m<sup>3</sup>. Fig.6



**Species Performance**

Twenty five (25) Species were recorded for Lumber (AD) export. Teak contributed 58%, Ofram 20%, Papao/Apa 4%, Niangon 3% and Wawa 2%. Twenty (20) other species accounted for 13% out of the total Volume of 9,838m<sup>3</sup>.

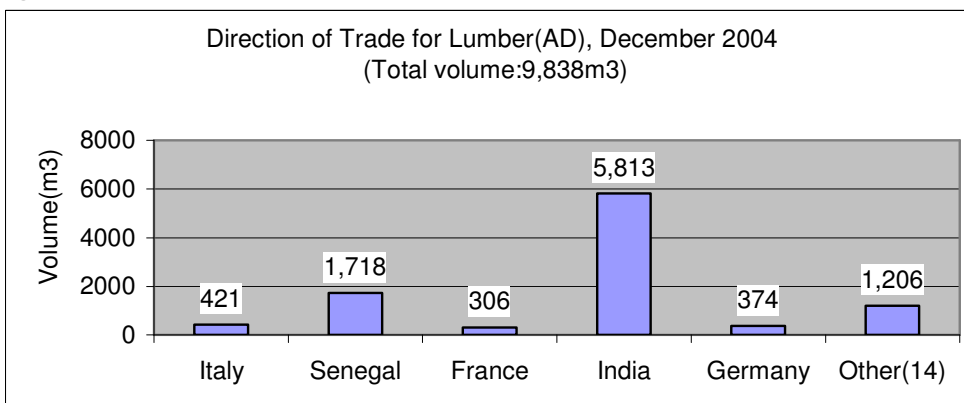
Fig.7



**Direction Of Trade**

9,838m<sup>3</sup> of Lumber (AD) were exported to Nineteen (19) countries during the month of December 2004. Figure 8 below shows the proportion by volume of the five major countries and Fourteen other destinations.

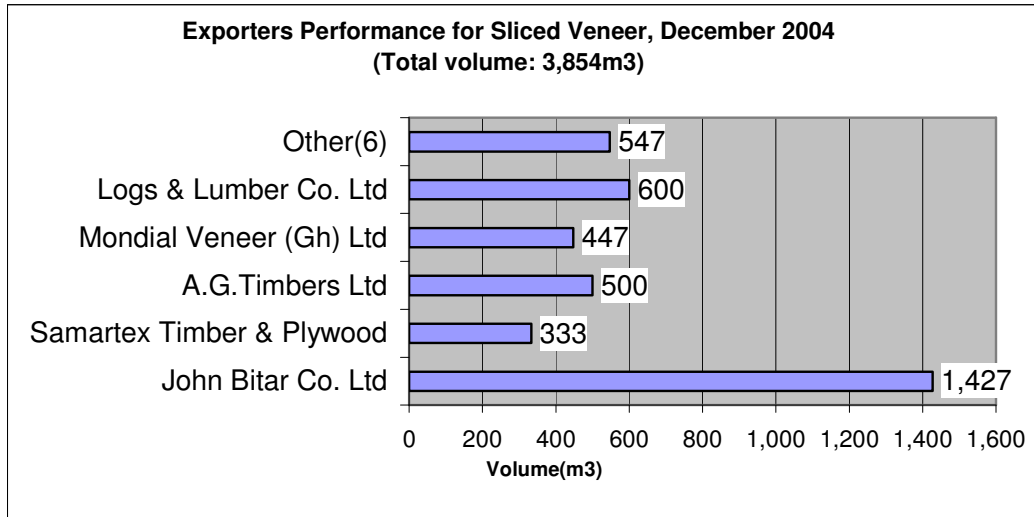
Fig 8



**Sliced Veneer**

Total volume of Sliced Veneer exported during the month of December 2004 was 3,854m<sup>3</sup>. John Bitar & Co Ltd contributed the biggest volume of 1,427m<sup>3</sup> during the month, followed by Logs & Lumber 600m<sup>3</sup>, A.G.Timber Ltd 500m<sup>3</sup>, Mondial Veneer (Gh) Ltd 447m<sup>3</sup> and Samartex Timber & Plywood 333m<sup>3</sup>. Six other firms registered 547m<sup>3</sup>

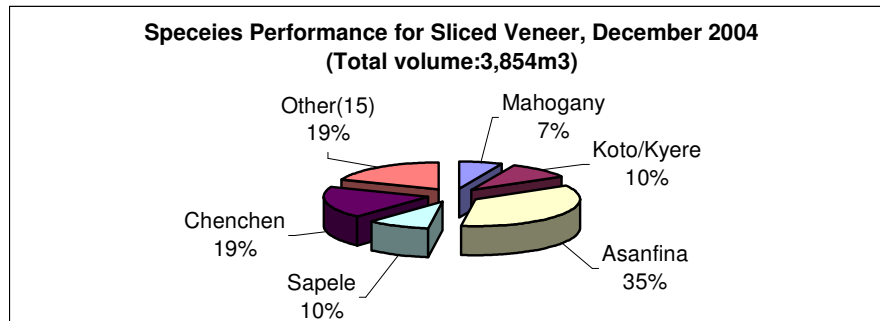
**Fig 9**



**Species Performance**

Twenty (20) Species were recorded for the export of 3,854m<sup>3</sup> of Sliced Veneer during the month. Asanfina accounted for 35% of the total volume exported. Chenchen 19%, Sapele 10%, Koto/Kyere 10% and Mahogany 7%. Fifteen (15) other species together accounted for 19%.

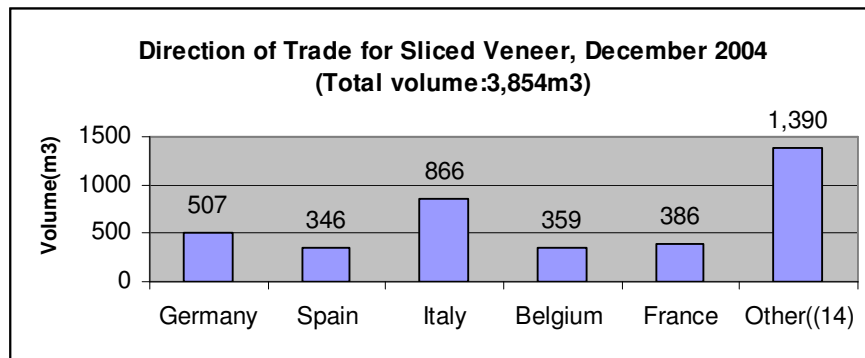
**Fig.10**



**Direction of Trade**

Nineteen (19) countries imported a total volume of 3,854m<sup>3</sup> of Sliced Veneer during the period under review. Italy led in the importation of the product by contributing 866m<sup>3</sup> during December 2004. Germany 507m<sup>3</sup>, France 386m<sup>3</sup>, Belgium 359m<sup>3</sup> and Spain 346m<sup>3</sup>. Fourteen (14) other countries accounted for 1,390m<sup>3</sup>. Fig 11 below indicates the Direction of Trade for the Product.

**Fig 11**

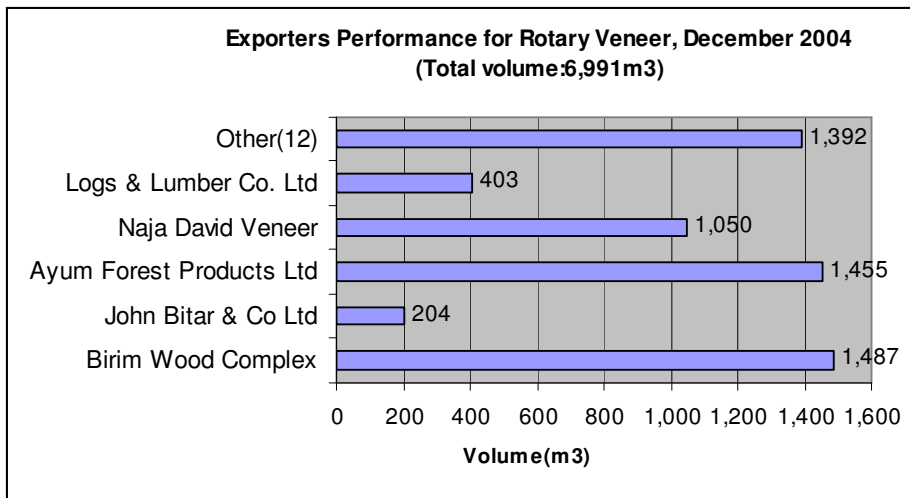




**Rotary Veneer**

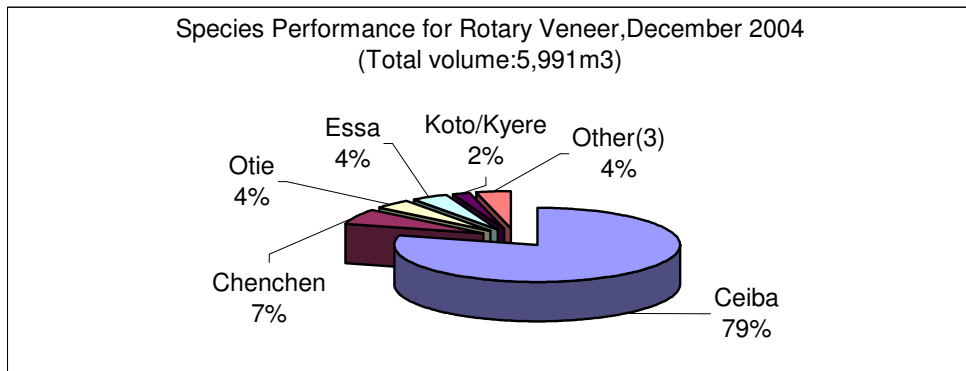
A total volume of 6,991m<sup>3</sup> of Rotary Veneer was exported by Seventeen (17) firms during the month of December 2004. Birim Wood Complex contributed the biggest volume of 1,487m<sup>3</sup>, followed by Ayum Forest Products Ltd 1,455m<sup>3</sup>, Naja David Veneer 1,050m<sup>3</sup>, Logs & Lumber Co. Ltd 403m<sup>3</sup> and John Bitar Co. Ltd 204m<sup>3</sup>. Twelve (12) other firms together contributed a total volume of 1,392m<sup>3</sup>.

**Fig 12**



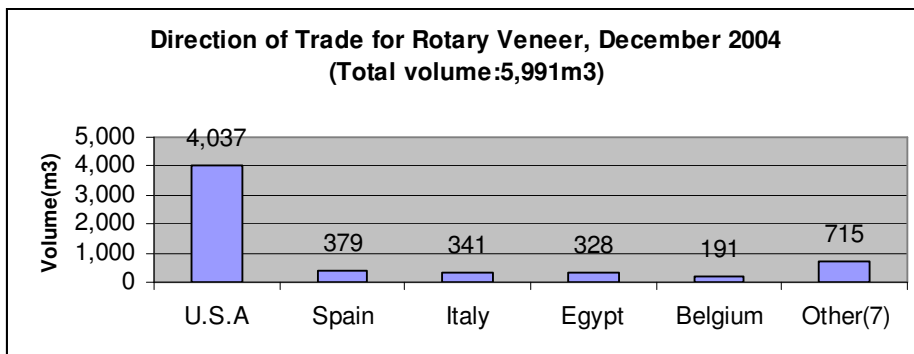
**Moving Species**

Eight (8) species were recorded for Rotary Veneer export for the month of December 2004. Out of the total volume of 5,991m<sup>3</sup> exported, Ceiba alone contributed 79%. Chenchen 7%, Otie 4%, Essa 4%, and Koto/Kyere 2%. Three (3) other species accounted for 4%. Fig.13 below shows the species distribution of Rotary Veneer export for the month.



**Direction of Trade**

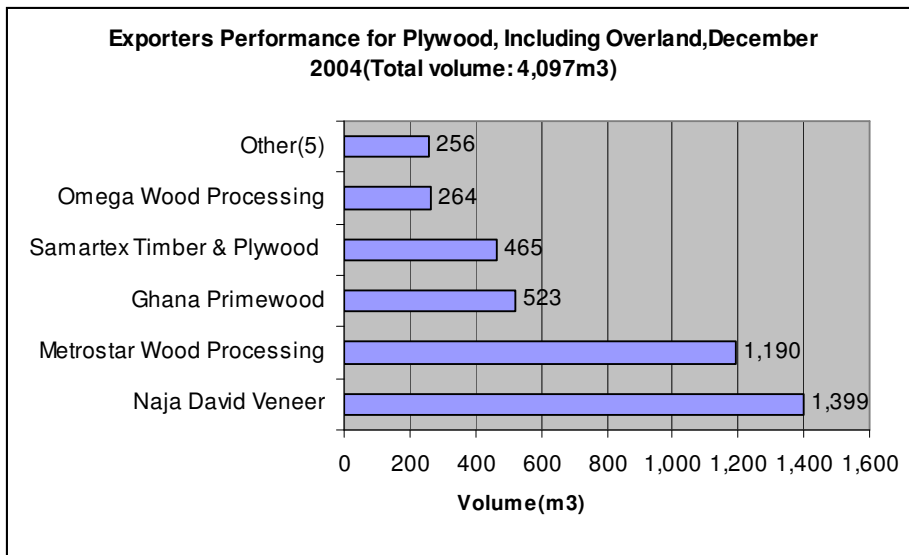
Twelve (12) countries imported a total volume of 5,991m<sup>3</sup> of Rotary Veneer during the period under review. U.S.A recorded the biggest volume of 4,037m<sup>3</sup>. Spain contributed 379m<sup>3</sup>, Egypt 328m<sup>3</sup>, Italy 341m<sup>3</sup> and Belgium 191m<sup>3</sup>. Seven other countries accounted for 715m<sup>3</sup>.



**Plywood Including Overland**

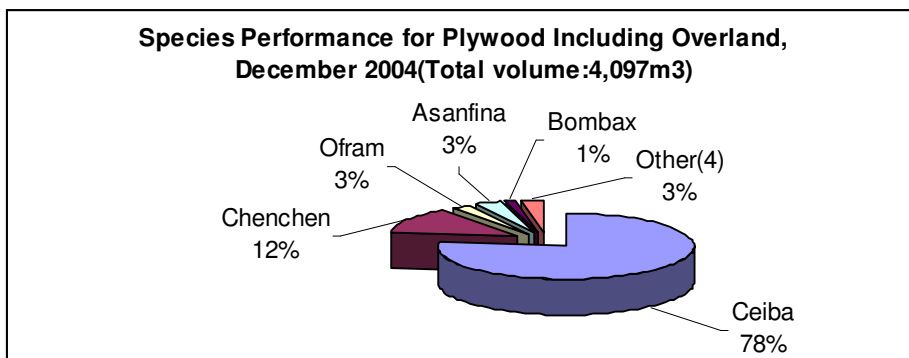
Ten (10) firms exported a total volume of 4,097m3 of Plywood during December 2004. Naja David Veneer exported the biggest volume of 1,399m3, followed by Metrostar Wood Processing 1,190m3, Ghana Primewood 523m3, Samartex Timber & Plywood 465m3, and Omega Wood Processing 264m3. Five (5) other firms recorded 256m3.

Fig 15

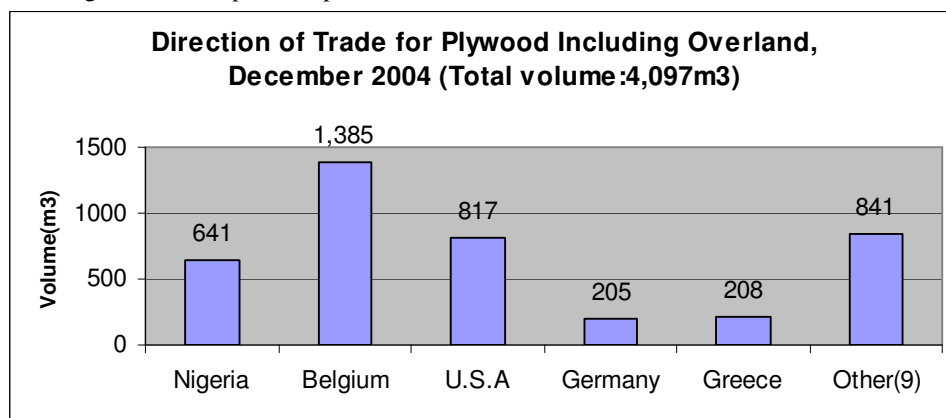


**Moving Species.**

Ceiba recorded 78% out of the total volume of 4,097m3 of plywood exported in December 2004. Chenchen contributed 12%, Ofram 3%, Asanfina 3% and Bombax 1%. Four other species accounted for 3%.



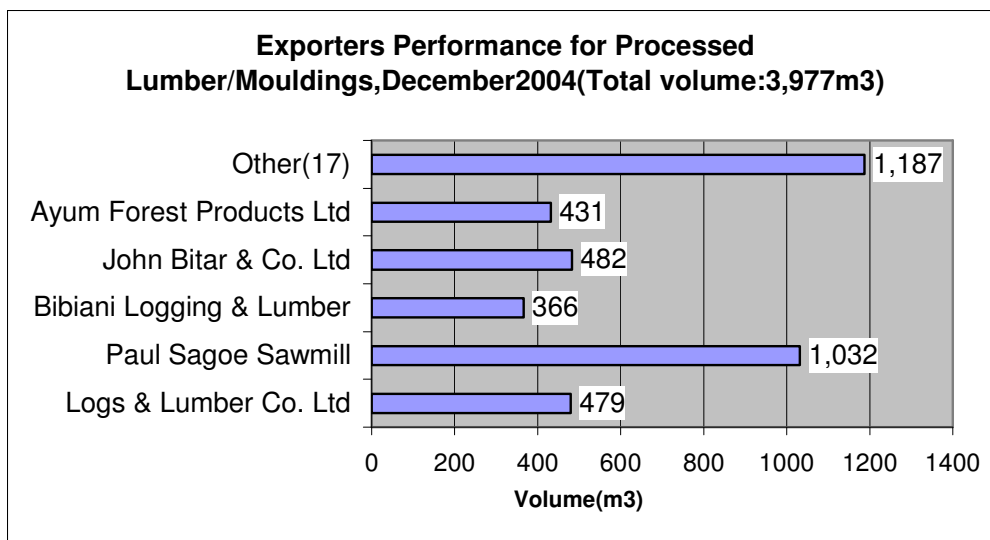
4,097m3 of Plywood were exported to Fourteen (14) countries during December 2004. Belgium imported the biggest volume of 1,385m3. U.S.A. 817m3, Nigeria 641m3, Greece 208m3 and Germany 205m3. Nine (9) other countries together accounted for 841m3. Fig 17 below depicts the product destinations.



**Processed Lumber/Mouldings**

Twenty two (22) firms exported a total volume of 3,977m3 of Processed Lumber/ Mouldings during December 2004. Paul Sagoe Sawmill recorded a volume of 1,032m3, John Bitar Co. Ltd 482m3, Logs & Lumber Co. Ltd 479m3, Ayum Forest Products 431m3 and Bibiani Logging & Lumber 366m3. Seventeen (17) other firms recorded a total volume of 1,187m3.

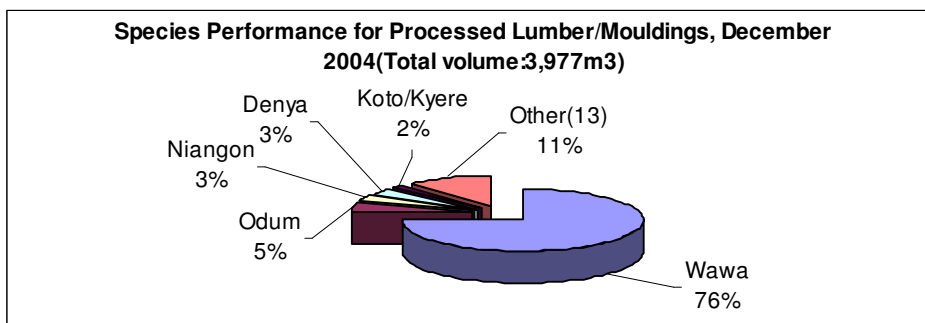
Fig.18



**Species Performance**

Eighteen (18) species were recorded from Processed Lumber/Mouldings exports. Wawa dominated, accounting for 76% out of the total volume of 3,977m3. Odum 5%, Niangon 3%, Denya 3% and Koto/Kyere 2%, respectively. The remaining thirteen (13) other species contributed 11%.

Fig.19



**Direction of Trade**

Fourteen (14) countries imported a total volume of 3,977m3 of Processed Lumber/Mouldings during the month of December 2004. France imported the biggest volume of 1,550m3, followed by Germany 1,026m3, Italy 295m3, Spain 280m3 and Ireland 125m3. Nine (9) other countries imported a total volume of 701m3.

Fig 20

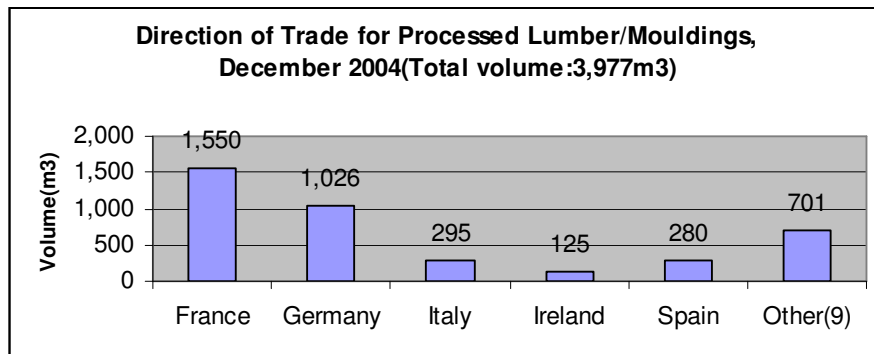


Table 1.8  
EXPORTERS PERFORMANCE - LUMBER (KILN DRIED)

EXPORTER =====	<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004 =====	
	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
1. SAMARTEX TIMB. & PLY.	1,020.243	566,002.76	11,073.208	5,334,745.19
2. AYUM FOREST PRODUCTS LT	1,132.317	374,111.20	13,114.473	4,358,690.31
3. LOGS & LUMBER CO. LTD	629.467	306,343.91	7,838.777	3,377,442.11
4. JOHN BITAR & CO. LTD.	738.948	245,747.44	2,633.745	979,184.79
5. SWISS LUMBER CO. LTD.	527.547	173,837.12	8,415.309	2,661,111.63
6. MONDIAL VENEER (GH) LTD	278.320	173,399.37	3,041.982	1,707,294.36
7. A. G. TIMBERS LTD.	539.413	165,150.57	6,102.490	2,256,512.21
8. INTEX COMPANY LTD.	283.146	99,497.16	3,421.642	1,174,327.86
9. BIBIANI LOGGING & LUMBE	270.344	94,802.98	3,247.449	1,158,921.73
10. O.T. BROS. CO. LTD.	265.743	84,520.71	709.658	259,068.27
11. KUMI & CO. LTD.	395.494	82,874.28	6,585.754	1,645,897.74
12. NAJA DAVID VENEER	249.121	79,899.91	3,279.456	1,249,838.93
13. EVANS TIMBER LTD.	268.158	77,854.74	1,900.249	614,169.77
14. BIRIM WOOD COMPLEX	256.426	75,077.71	1,413.484	357,760.88
15. GHANA PRIMWOOD	165.988	70,823.42	4,359.075	1,943,160.54
16. FABI TIMBERS LTD.	139.727	66,652.43	2,780.076	1,426,416.24
17. KANEBS LIMITED	139.029	61,397.74	1,433.124	494,204.66
18. PAS TIMBERS LIMITED	155.675	49,883.60	836.724	313,438.68
19. ASUO BOMOSADU TIMBERS	138.305	44,023.57	1,635.039	433,817.62
20. OTI YEBOAH COM. LTD.	170.857	43,050.58	971.638	224,266.94
21. GIMPEX GHANA LIMITED	62.293	42,384.36	395.994	196,516.10
22. RAD FOREST PRODUCTS	103.321	36,836.83	1,627.468	567,753.17
23. YANA WOOD PROCESSING LT	97.100	26,783.48	361.556	97,101.25
24. S.E.A TIMBERS LTD.	96.409	26,030.43	424.901	114,723.27
25. K.G. WOOD PROC.	83.847	24,315.63	742.184	219,121.68
26. STARKE LUMBER CO. LTD.	46.656	23,768.84	446.304	214,977.52
27. SUNSTEX CO. LTD.	36.025	22,692.91	180.551	98,308.67
28. FOSUA DESCENDANTS LTD.	79.275	22,648.03	386.063	108,602.43
29. PRIMA WOODS LTD.	77.634	22,208.39	475.455	129,721.96
30. WOOD INDUSTRIES LTD.	59.595	21,916.14	1,658.881	504,901.08
31. PAYAB COMPANY LTD.	34.342	20,551.12	391.768	195,812.72
32. CARPO LIMITED	70.421	20,253.53	348.242	102,498.22
33. MAXWELL OWUSU TIMBERS	60.168	20,085.53	2,560.268	650,813.40
34. G. D. C. LIMITED	31.339	19,430.18	266.694	139,934.10
35. WESTERN HARDWOODS	29.656	18,535.01	304.629	163,461.71
36. POKU BROTHERS (GHANA) L	37.734	16,935.73	333.541	140,926.65
37. EHWIA WOOD PRODUCTS LTD	40.119	15,635.82	777.678	467,159.68
38. STAR SAWMILL PRODUCTS	36.166	13,562.25	504.994	175,814.48
39. JIMCOF MEUBELN CO. LTD	19.350	13,448.25	19.350	13,448.25
40. NANA ADU GABRIEL LTD.	49.411	13,422.68	526.733	147,347.15
41. MAMPS SERVICES LTD.	45.531	13,203.99	45.531	13,203.99
42. BRM WOOD PROCESSING CO.	46.911	13,147.16	1,067.396	445,362.27
43. NEBESH ENTERPRISES LTD.	44.887	13,017.23	392.025	150,573.33
44. P. K. SAGOE	44.950	12,810.75	44.950	12,810.75
45. BLESSING GENTLEMAN LTD.	40.816	12,040.72	40.816	12,040.72
46. COPPON WOOD PROCESSING	28.572	11,866.14	2,682.038	1,063,867.03
47. DOME HARDWOOD PROC.	38.022	11,482.65	1,179.327	364,977.71
48. TEPA SAWMILL LTD.	34.808	10,552.03	319.294	89,838.48
49. J.M.O TIMBERS	32.480	9,718.43	1,075.102	357,520.66
50. VEN WOODS & TRADING LTD	34.451	9,301.77	63.725	29,208.09

EXPORTERS PERFORMANCE - LUMBER (KILN DRIED)

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
51. HABITAT TIMBER (GH) LTD	35.526	8,047.75	330.008	86,496.58
52. BIG K PRODUCTS LTD.	106.444	7,000.16	1,277.328	86,935.61
53. BIOMASS PRODUCTS LIMITE			77.170	24,338.41
54. EFEDAN SERVICES LIMITED			24.009	12,558.42
55. FURWOCO LIMITED			222.650	81,810.92
56. MAAP WOOD & ENTERPRISE			42.083	12,204.07
57. OLAM (GH) LIMITED			469.319	119,494.46
58. SHAFISA CO. LTD.			471.334	144,792.12
59. SUBRI INDUSTRIAL PLANT.			89.138	39,911.63
60. SUHUMA TIMBER CO. LTD.			3,736.910	998,395.35
61. DUPAUL WOOD TREATMENT			153.890	74,481.28
62. MARS TIMBERS CO. LTD.			254.427	70,458.35
63. PEKENDON WOOD PDTS. LTD			432.455	125,998.98
64. S. K. OWUSU TIMBER LTD.			105.991	56,495.02
65. SIMON PETRO LIMITED			14.720	8,177.78
66. SPECIALISED TIMBER PROD			39.945	18,381.49
67. TOPTIMBER COMPANY LIMIT			44.938	12,641.42
68. WOOD BUSTERS LTD.			86.910	26,889.67
69. YAWLEX COMPANY LTD.			76.894	21,947.02
70. INDO GHANA LTD.			8.559	3,175.11
71. JOWAK ENTS. LTD.			154.849	37,254.47
72. KUMASI TIMBER CO.			35.206	10,022.75
73. NYAME BEKYERE S'MILLS.			135.486	35,388.58
74. WOOD MERCHANT & TRADING			91.236	52,395.54
75. MONARCH TIMBERS LTD.			36.102	23,466.30
76. OMEGA WOOD PROC.			580.736	137,674.32
77. PORTLAND PRODUCTS LTD.			32.992	7,918.08
78. S.K.O.D TIMBER PDTS.			281.036	80,218.40
79. TIGER EYE COMPANY LTD.			31.419	7,854.75
80. WOOD PILLAR LIMITED			20.399	6,119.70
81. WESTERN VEN. & LUMBER			448.194	211,909.99
82. SHADCO VENTURES LIMITED			57.542	17,133.82
83. TOPBELL INTEGRATED LTD.			86.506	28,071.51
84. WINDSOR GLOBAL INDUSTRI			19.226	7,564.33
85. YENOK WOOD PRODUCTS LTD			22.533	6,647.24
86. ASIAN FOREST PDTS. LTD.			47.177	14,153.10
87. FERUFRAKWA CO. LTD.			43.953	10,021.28
88. SAOUD BROTHERS & SONS			96.725	26,194.09
89. TEST LOVE CO. LTD.			17.008	13,223.25
90. FURMADO (GH) LTD.			123.422	55,654.87
91. WILANAN COMPANY LIMITED			66.770	18,911.93
92. ALHASSAN MUSAH TIMBERS			179.504	62,825.25
93. BUADAC ENTERPRISE			147.418	33,906.14
94. REXO-AS LIMITED			11.760	5,655.03
95. ALHASSAN AHMED COMPANY			177.964	61,838.01
96. GEORGE BARYEH CO. LTD.			31.291	8,857.83
97. ISWELL VENTURES CO. LTD			44.502	28,090.84
98. LOGWOOD INDS. LTD.			37.812	11,154.54
99. BLANCA FLOOR LIMITED			29.407	9,998.38
100. FRANKAD CO. LTD.			35.907	20,401.70

EXPORTERS PERFORMANCE - LUMBER (KILN DRIED)

=====		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
101. NAK TIMBER CO. LTD.			24.896	14,937.60	
102. OTINGO COMPANY LIMITED			7.053	4,055.48	
103. POKU TRANSPORT & IND.			39.708	10,777.89	
	9,448.527	3,508,585.12	115,591.227	42,064,497.66	

Table 1.9

MOVING SPECIES - LUMBER (KILN DRIED)

=====		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. WAWA	5,833.062	1,601,926.70	69,902.775	19,100,763.23	
2. ODUM	716.274	520,412.92	7,766.041	5,242,241.77	
3. MAHOGANY	597.300	364,724.56	10,634.364	6,133,259.04	
4. UTILE	344.633	223,705.03	2,489.915	1,577,095.99	
5. SAPELE	346.826	191,685.00	3,604.119	1,892,536.73	
6. KOTO/KYERE	373.721	164,185.73	4,966.222	2,191,221.09	
7. EDINAM	299.770	119,567.77	2,370.830	890,480.44	
8. OFRAM	258.766	75,611.70	3,819.833	1,053,683.71	
9. EMIRE	145.603	54,348.38	1,533.404	600,004.10	
10. MAKORE	72.846	38,923.57	1,567.473	825,058.21	
11. CEDRELA	80.918	36,487.54	529.387	239,477.84	
12. MIXED REDWOOD	91.547	31,537.15	530.519	151,496.38	
13. DAHOMA	77.539	26,739.05	618.025	200,881.09	
14. CEIBA	73.588	15,171.30	1,028.822	211,291.67	
15. CANDOLLEI	45.923	13,429.85	253.209	98,725.32	
16. DANTA	40.820	10,928.19	593.703	233,000.54	
17. GUAREA	16.771	7,978.79	316.221	136,878.07	
18. YAYA	15.426	7,611.15	122.973	51,031.64	
19. HOTROHOTRO/FOTIE	17.194	3,610.74	170.097	37,576.10	
20. ASANFINA			548.952	300,250.71	
21. AKASA			203.082	107,668.60	
22. ESSA			184.226	44,921.95	
23. AYAN/B'DUA			56.545	24,535.29	
24. NIANGON			235.807	114,557.92	
25. WALNUT/LOVOA			266.166	103,320.67	
26. KUSIA			47.032	19,582.08	
27. AVODIRE			564.466	187,180.29	
28. KAKO/EKKI			2.341	1,082.47	
29. PAPAO/APA			95.011	62,715.48	
30. ALBIZIA			134.724	64,929.91	
31. DENYA			107.416	39,054.48	
32. TEAK			30.025	16,371.83	
33. CHENCHEN			133.450	35,930.56	
34. MANSONIA			39.064	19,743.77	
35. OHAA			11.279	2,218.82	
36. STERCULIA/W'BIMA			32.520	10,406.40	

MOVING SPECIES - LUMBER (KILN DRIED)

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<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
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SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
37. OTIE			46.266	14,715.77
38. BLACK HYEDUA			34.923	28,607.70
	9,448.527	3,508,585.12	115,591.227	42,064,497.66
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Table 2.0  
DIRECTION OF TRADE - LUMBER (KILN DRIED)

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<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
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DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. GERMANY	2,773.433	828,462.38	27,524.008	8,698,722.13
2. U.K	1,742.168	782,690.85	15,305.952	6,183,577.62
3. U.S.A	940.632	536,263.91	14,512.982	7,785,031.34
4. ITALY	890.437	298,223.41	6,167.663	2,008,208.78
5. SOUTH AFRICA	575.420	199,705.97	7,878.527	2,465,487.77
6. SAUDI ARABIA	647.426	152,218.53	7,357.696	1,669,714.03
7. FRANCE	440.181	142,581.20	9,779.520	3,010,368.56
8. BELGIUM	362.181	124,078.26	4,983.168	1,648,996.46
9. CANADA	198.957	93,073.29	1,361.994	628,454.56
10. AUSTRALIA	105.195	61,327.82	1,236.810	664,578.87
11. LEBANON	135.330	55,280.70	4,429.701	1,455,172.44
12. IRELAND	99.557	41,665.75	3,324.638	1,916,489.46
13. HOLLAND	101.198	36,289.82	1,283.854	528,639.19
14. SENEGAL	134.656	30,961.37	762.761	165,954.69
15. UTD. ARAB EM.	34.717	28,780.32	349.376	114,664.57
16. TAIWAN	85.201	23,856.28	1,695.255	384,891.01
17. ISRAEL	50.135	17,691.02	1,978.865	569,555.62
18. SWEDEN	19.350	13,448.25	107.050	61,217.10
19. DENMARK	18.877	12,270.05	176.336	98,779.41
20. SPAIN	43.364	11,925.10	2,368.011	867,328.18
21. QATAR	34.794	10,438.20	210.263	61,372.50
22. INDONESIA	15.318	7,352.64	95.279	45,824.19
23. FINLAND			203.900	68,881.79
24. HONG KONG			261.541	107,147.06
25. JAPAN			501.753	218,398.28
26. MALAYSIA			197.935	122,020.32
27. POLAND			74.490	31,648.33
28. RUSSIA			15.057	6,926.22
29. PORTUGAL			358.166	102,152.40
30. CYPRUS			64.178	41,743.12
31. EGYPT			33.629	17,121.55
32. INDIA			54.243	13,689.68
33. MALTA			182.101	100,859.78
34. CHINA			360.832	85,204.52
35. GAMBIA			182.697	37,418.31
36. YUGOSLAVIA			70.796	30,779.01
37. JAMAICA			19.226	7,564.33

DIRECTION OF TRADE - LUMBER (KILN DRIED)

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<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
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DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
38. KUWAIT			41.790	8,869.32
39. PHILIPPINES			56.201	24,338.06
40. SRI LANKA			1.164	425.85
41. LIBYA			21.819	6,281.25
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	9,448.527	3,508,585.12	115,591.227	42,064,497.66
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Table 2.1  
EXPORTERS PERFORMANCE - LUMBER (AIR DRIED)

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<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
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EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. GYE NYAME EXPORTS LTD.	2,742.113	817,547.93	7,967.828	2,183,321.23
2. OLAM (GH) LIMITED	1,303.235	470,655.99	12,962.838	4,649,300.40
3. GHANA TROPICAL TIMBERS	419.844	152,069.48	1,405.847	485,453.29
4. SAMARTEX TIMB. & PLY.	459.633	141,311.53	5,829.044	1,967,887.15
5. FORTUNA TIMBERS (GH) LT	419.520	125,883.18	3,637.941	1,147,599.11
6. ROYAL PLANET LTD.	242.251	87,744.46	242.251	87,744.46
7. SWISS LUMBER CO. LTD.	351.492	81,147.27	4,373.702	1,082,070.38
8. LOGS & LUMBER CO. LTD	257.969	78,903.47	1,837.231	516,728.31
9. OTI YEBOAH COM. LTD.	303.623	68,990.87	2,931.967	728,450.44
10. AFRIQUE BOIS & COMM. LT	191.112	65,720.88	1,186.741	411,049.28
11. AKSHAR TIMBER LTD.	175.197	63,457.19	175.197	63,457.19
12. AYUM FOREST PRODUCTS LT	218.271	50,202.33	4,244.749	992,644.26
13. SUBRI INDUSTRIAL PLANT.	112.322	49,248.90	723.173	303,352.04
14. STARKE LUMBER CO. LTD.	68.474	45,044.21	783.920	343,786.21
15. CEWUN COMMERCIAL VENTUR	255.769	43,860.70	794.869	145,113.17
16. PAS TIMBERS LIMITED	109.553	40,326.61	705.240	210,557.80
17. A. G. TIMBERS LTD.	170.603	40,238.84	982.579	245,435.63
18. BUADAC ENTERPRISE	173.859	39,987.57	1,524.278	360,367.15
19. OTINGO COMPANY LIMITED	55.522	39,060.70	148.796	99,859.88
20. MONDIAL VENEER (GH) LTD	77.193	38,713.32	1,884.000	909,331.03
21. J & T WOOD PRODUCTS CO.	72.673	30,407.34	941.458	393,981.91
22. 03 COMPANY LTD.	50.470	29,197.53	269.195	126,811.22
23. MAMPS SERVICES LTD.	108.818	25,026.14	1,352.587	316,761.77
24. BARFOUR INVESTMENT LTD.	35.536	24,653.00	271.267	175,085.01
25. ASUO BOMOSADU TIMBERS	111.871	24,254.39	926.537	213,382.00
26. RAD FOREST PRODUCTS	105.416	24,245.68	435.170	99,600.10
27. PAN AFRO KING CO. LTD.	62.886	19,761.54	252.419	86,050.27
28. EHWIA WOOD PRODUCTS LTD	83.798	19,692.53	442.783	119,381.85
29. TEST LOVE CO. LTD.	30.864	18,898.62	420.176	224,483.87
30. COPPON WOOD PROCESSING	60.191	18,290.91	829.998	216,490.25
31. TAWUD PRODUCTS LTD.	73.384	18,199.23	579.873	141,514.13
32. PAKA FOREST MILL SERVIC	57.428	17,898.52	260.344	64,126.80
33. POKU BROTHERS (GHANA) L	37.023	16,908.14	149.426	59,250.18
34. BLANCA FLOOR LIMITED	28.246	16,448.19	333.612	147,370.61
35. INTEX COMPANY LTD.	41.831	16,218.13	1,302.172	532,663.03



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CUMULATIVE: JAN. - DEC2004

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
36. ALLIED WOOD PRODUCT (GH)	22.989	16,092.30	57.162	35,109.76
37. WESTERN VEN. & LUMBER	30.629	15,620.79	231.189	60,336.67
38. GEORGE BARYEH CO. LTD.	67.069	15,425.87	374.857	83,527.77
39. BENAKUF TIMBER & TRADIN	21.942	13,158.72	106.270	60,645.98
40. S. K. OWUSU TIMBER LTD.	18.408	12,885.60	287.814	94,852.62
41. YEBOAH & SONS INVESTMEN	20.600	12,772.00	100.634	57,553.22
42. KANEBS LIMITED	18.098	12,392.19	143.414	64,160.45
43. BENINVEST LIMITED	29.923	12,016.32	29.923	12,016.32
44. ROCKWOOD LIMITED	16.412	11,707.50	106.353	75,172.08
45. VEN WOODS & TRADING LTD	18.640	11,277.20	395.728	253,586.08
46. FURMADO (GH) LTD.	17.052	10,914.16	677.565	253,522.01
47. GHARTSWAY ENTERPRISE LT	17.588	10,286.10	50.323	29,034.38
48. B.M.S WOOD PROCESSING (	16.082	10,212.07	85.804	56,311.06
49. NAJA DAVID VENEER	42.962	9,881.26	963.970	265,441.60
50. BRM WOOD PROCESSING CO.	44.894	9,791.82	237.992	91,939.64
51. NAGETY COMPANY LTD.	42.840	9,767.52	381.564	86,471.25
52. ADU TUTU & SONS LTD.	37.853	8,706.19	441.162	102,222.59
53. EASTERNERS CO. LTD.	37.866	8,519.85	98.027	22,056.08
54. TROPICAL WOODS SUPPLY	35.307	8,120.61	207.168	47,374.66
55. GHANA PRIMEWOOD	28.434	7,612.25	1,276.874	350,234.84
56. MACODA LTD.	18.728	6,783.37	117.747	43,165.86
57. FRANKAD CO. LTD.	30.692	6,752.24	44.978	14,717.24
58. FABI TIMBERS LTD.	24.456	6,739.84	258.298	80,189.35
59. PAYAB COMPANY LTD.	26.268	5,778.96	165.822	38,897.76
60. JOHN BITAR & CO. LTD.	23.216	5,484.09	1,314.966	368,276.84
61. F. D. NSIAH TIMBERS LIM	24.172	5,043.76	24.172	5,043.76
62. R.G.M IMPEX LIMITED	16.918	4,737.04	16.918	4,737.04
63. MAXWELL OWUSU TIMBERS	13.670	3,007.40	337.520	133,526.58
64. DALE BROOK CO. LTD.	6.477	2,664.58	38.484	13,546.96
65. BIBIANI LOGGING & LUMBE			185.701	50,088.62
66. CARPO LIMITED			201.985	44,174.85
67. DUPAUL WOOD TREATMENT			623.624	250,170.41
68. EFEDAN SERVICES LIMITED			55.306	18,364.98
69. EVANS TIMBER LTD.			379.887	175,474.83
70. EDDIE WISE COMPANY LTD.			562.004	128,765.31
71. FAM SAWMILLS LTD.			192.137	48,418.52
72. FERUFRAKWA CO. LTD.			283.587	64,633.61
73. F. N. DUA WOOD PROCESSI			16.200	4,147.20
74. G. D. C. LIMITED			355.371	140,030.11
75. GENEREX LTD.			448.142	249,307.84
76. J.M.O TIMBERS			724.423	177,288.54
77. KOBATA TIMBER LTD.			27.158	7,933.18
78. KUMASI TIMBER CO.			569.063	130,374.35
79. NYAME BEKYERE S'MILLS.			155.682	45,019.93
80. NKORANZA LUMBER CO.			202.708	114,386.48
81. ORIGINAL ASAASE ABAN CO			261.511	154,531.93
82. OUEST WOOD GH. LIMITED			57.343	19,013.81
83. PAN AFRICAN ENG. LTD.			431.914	256,849.33
84. PAM ENTERPRISES LIMITED			121.769	96,093.46
85. PEKENDON WOOD PDTS. LTD			41.634	9,159.48

EXPORTERS PERFORMANCE - LUMBER (AIR DRIED)

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<----- DEC2004 ----->

CUMULATIVE: JAN. - DEC2004

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EXPORTER =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
86. PORTAL LIMITED			34.836	14,571.01
87. P. K. SAGOE			147.366	33,450.87
88. PROGRESSIVE SHIPPING AG			268.488	60,673.93
89. POKU TRANSPORT & IND.			18.988	5,506.52
90. PRIMA WOODS LTD.			108.053	75,485.25
91. RURAL FOREST ENT.			64.814	13,286.87
92. ROSSFORDT SAWMILL WOODS			345.549	73,581.68
93. SUNSTEX CO. LTD.			75.669	42,442.38
94. STEROK WOOD PROCESSING			247.452	78,075.98
95. TOBINCO COMPANY LIMITED			63.591	23,859.38
96. TONGDAK COMPANY LIMITED			155.460	45,531.41
97. WOOD BUSTERS LTD.			188.252	72,180.07
98. WESTERN HARDWOODS			245.970	69,146.31
99. ALHASSAN AHMED COMPANY			546.313	142,397.65
100. ALSADO CO. LTD.			60.932	21,124.15
101. EJISU FOREST PRODUCTS			29.915	39,871.95
102. FURWOCO LIMITED			19.337	13,925.43
103. INDO GHANA LTD.			3,262.789	670,203.06
104. J. ADOM LIMITED			74.643	43,039.18
105. K.G. WOOD PROC.			84.495	23,762.36
106. MARDEKON AGENCIES LTD.			16.257	8,793.61
107. MY GOD IS KING VENTURES			138.334	31,618.40
108. PORTLAND PRODUCTS LTD.			83.710	23,140.05
109. PACE WOOD PROCESSING			77.006	46,841.29
110. STAR SAWMILL PRODUCTS			202.311	140,352.19
111. SUHUMA TIMBER CO. LTD.			894.640	149,062.31
112. T. ANDREWS ENT. LTD.			104.253	22,935.66
113. ALHAJI ABDULALI TIMBER			144.236	33,009.16
114. BAARBICAN FARMS LTD.			106.969	60,029.73
115. EVANS BOATENG ENTERPRIS			20.706	5,694.15
116. EMPEKON SAWMILLS COMPAN			33.601	9,273.88
117. FOSUA DESCENDANTS LTD.			381.890	87,179.15
118. FRIMABE & SONS CO. LTD.			49.431	10,874.82
119. GREAT VOLTA EXPORT LIM			21.090	7,823.71
120. KOMENS LIMITED			36.117	24,129.00
121. L&L WOOD PROC. LTD.			46.431	17,814.03
122. MOJAFCO COMPANY LIMITED			72.732	47,324.87
123. NEBESH ENTERPRISES LTD.			311.600	74,718.25
124. PONTOMART LIMITED			110.744	43,043.97
125. VOLTA WOOD INDUSTRIES L			35.991	17,455.64
126. ALHASSAN MUSAH TIMBERS			156.489	40,439.30
127. CORNER BRIDGE ENTERPRIS			30.384	6,836.40
128. ATADANSU TIMBER CO.			44.133	12,180.70
129. EMPEKON S'MILL. LTD.			128.079	36,171.72
130. FOREST BUSINESS CONSULT			183.208	47,045.39
131. FRIMWOOD IND. LTD.			33.706	7,684.97
132. GANNAT EXPORT & IMPORT			65.046	23,524.80
133. KWAGYEB ENTERPRISE LIM			57.886	13,024.35
134. JOWAK ENTS. LTD.			3,290.652	1,189,869.68
135. JOKUMAKS LIMITED			16.369	8,757.41

EXPORTERS PERFORMANCE - LUMBER (AIR DRIED)

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CUMULATIVE:JAN. - DEC2004

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EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
136. J-LAS LIMITED			39.585	18,011.18
137. ODURO ANANE ENTERPRISE			206.559	55,314.31
138. ODA SAWMILLS LTD.			128.466	36,553.86
139. S.E.A TIMBERS LTD.			133.966	28,627.85
140. WOOD INDUSTRIES LTD.			124.088	31,445.11
141. WOOD MERCHANT & TRADING			36.203	11,586.60
142. BIRIM WOOD COMPLEX			13.550	4,742.50
143. ALOCASO COMPANY LTD.			60.031	13,764.48
144. ASAMOAH WOODWORKING COM			19.057	6,193.53
145. DABBOUSI INTERNATIONAL			56.197	13,818.94
146. MARS TIMBERS CO. LTD.			155.685	46,827.86
147. MOHA-TONY DIASSO BROS.			19.996	2,204.91
148. O.T. BROS. CO. LTD.			274.670	65,901.75
149. PHILMARTEL COMPANY LTD.			75.515	17,187.82
150. SIDAKON WOODS LTD.			14.793	8,653.90
151. TEAK & LUMBER LIMITED			161.401	24,515.01
152. UNIVERSAL INTER TRADE L			27.657	8,020.53
153. WUD AFRIQUE SERVICE LIM			56.041	12,889.43
154. FORESTA AFRICANA LTD.			173.701	47,834.25
155. NANA ADU GABRIEL LTD.			195.455	43,764.65
156. GRACEMAN VENTURES LTD.			68.849	15,491.03
157. GIMPEX GHANA LIMITED			193.255	43,868.90
158. LOGWOOD INDS. LTD.			218.850	50,498.51
159. NORTH STAR F.& WOOD PRO			16.201	7,175.72
160. SHAFISA CO. LTD.			22.466	5,054.85
161. SPECIALISED TIMBER PROD			12.456	3,088.26
162. TECHIMAN S'MILL. LTD.			16.674	9,587.55
163. WEST EAST SUPPLIES LTD.			7.783	4,514.14
164. WINLE ENTERPRISES LTD.			33.025	5,376.48
165. E. ABUBEI AND SONS LTD.			29.741	6,543.02
166. PRINCETON ELIASS WOOD P			140.145	46,373.52
167. S.K.O.D TIMBER PDTS.			113.533	35,131.18
168. TACTICAL WOOD PRODUCTS			88.676	28,627.52
169. DRIE KUZU COMPANY LIMIT			23.269	4,768.24
170. SOLOYEB COMPANY LTD.			67.432	41,363.18
171. CAPE COAST S'MMILS.			35.237	8,104.51
172. EAD TIMBER LTD.			39.704	16,139.84
173. NAK TIMBER CO. LTD.			14.982	5,850.72
174. F. N. OPPONG & CO.			89.448	20,354.59
175. PRASHANTI EXPORTS LTD.			15.088	8,870.22
176. CHRISBEKK VENTURES LIMI			115.920	26,661.60
177. FARES TIM. PROC.			35.973	8,273.79
178. UNIVERSAL TRANS LINKS E			9.491	3,621.59
179. CHRISDEB CO. LTD.			30.590	7,035.70
180. FIRST PAGE VENTURES LTD			94.433	21,719.59
181. LAST DAYS VENURES LTD.			76.170	11,238.12
182. MONARCH TIMBERS LTD.			7.611	2,930.24
183. TEPA SAWMILL LTD.			33.464	7,362.08
	=====	=====	=====	=====
	9,838.175	3,134,366.92	94,139.050	29,600,605.82
	=====	=====	=====	=====

Table 2.2  
MOVING SPECIES - LUMBER (AIR DRIED)

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<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
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SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. TEAK	5,788.470	1,875,311.94	33,274.711	10,989,812.16
2. OFRAM	1,951.562	445,369.04	25,267.941	5,725,385.92
3. PAPAO/APA	372.367	239,743.81	6,992.607	3,647,652.90
4. NIANGON	261.233	119,658.41	3,055.202	1,380,126.11
5. MAHOGANY	95.018	64,327.06	2,494.982	1,115,557.95
6. WAWA	167.641	35,310.47	2,335.952	506,252.26
7. EDINAM	113.954	31,624.92	1,347.661	418,078.73
8. AYAN/B' DUA	75.944	30,377.60	139.479	52,791.66
9. GUAREA	68.768	30,332.73	302.492	130,709.01
10. CEDRELA	66.946	28,924.46	289.830	119,838.70
11. OTIE	93.477	24,093.14	1,067.097	263,251.97
12. SUBAHA	60.114	24,045.60	463.592	184,183.17
13. ODUM	58.577	21,896.34	1,157.628	405,790.02
14. DAHOMA	93.308	19,989.39	3,406.636	790,753.81
15. DENYA	61.092	17,943.82	1,358.149	445,790.58
16. KUSIA	61.581	17,711.71	592.750	212,558.25
17. CANDOLLEI	60.774	17,320.59	749.512	225,983.08
18. DANTA	61.781	16,014.64	2,417.794	753,770.82
19. EMIRE	44.627	15,208.05	2,481.991	849,706.88
20. KAKO/EKKI	42.637	14,675.37	1,712.953	604,918.36
21. MIXED REDWOOD	52.647	14,509.01	1,268.185	386,880.98
22. MAKORE	34.860	8,645.28	121.408	44,147.88
23. CHENCHEN	37.866	8,519.85	236.914	51,011.46
24. GMELINA	94.593	8,193.09	778.674	88,641.74
25. STERCULIA/W' BIMA	18.338	4,620.60	153.537	39,259.75
26. SAPELE			82.386	40,144.42
27. KOTO/KYERE			3.254	1,627.00
28. WALNUT/LOVOA			225.607	74,775.17
29. MANSONIA			29.172	13,558.30
30. CEIBA			245.160	14,392.08
31. ESSA			27.802	3,985.92
32. ANANTA			17.488	4,197.12
33. UTILE			22.087	8,613.93
34. ROSE WOOD/KPATRO			18.417	6,457.73
	=====	=====	=====	=====
	9,838.175	3,134,366.92	94,139.050	29,600,605.82
	=====	=====	=====	=====

Table 2.3  
DIRECTION OF TRADE - LUMBER (AIR DRIED)

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. INDIA	5,813.105	1,848,509.92	31,512.663	9,941,114.63
2. SENEGAL	1,717.664	400,641.10	21,945.312	5,043,088.99
3. ITALY	420.977	192,787.52	8,503.923	3,125,985.41
4. FRANCE	305.605	143,603.97	3,928.554	1,685,717.83
5. GERMANY	374.312	113,499.57	6,684.266	2,206,541.95

DIRECTION OF TRADE - LUMBER (AIR DRIED)

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<----- DEC2004 ----->

CUMULATIVE: JAN. - DEC2004

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DESTINATION =====	VOL. (M3) =====	VAL. (EURO) =====	VOL. (M3) =====	VAL. (EURO) =====
6. U.S.A	181.657	100,909.91	2,401.728	1,206,496.23
7. SAUDI ARABIA	425.579	98,178.54	5,163.692	1,362,655.24
8. MALAYSIA	107.151	68,464.28	1,055.040	690,613.76
9. HOLLAND	162.340	42,125.44	2,792.390	1,061,192.62
10. TAIWAN	55.650	23,035.17	636.094	283,030.43
11. U.K	50.660	20,444.95	303.935	118,098.94
12. CANADA	56.898	17,248.61	141.150	58,335.49
13. KUWAIT	57.056	14,376.31	115.023	30,896.91
14. YUGOSLAVIA	20.600	12,772.00	742.392	269,180.82
15. RUSSIA	16.082	10,212.07	172.427	103,360.90
16. SWEDEN	15.050	9,726.50	111.280	72,117.14
17. HONG KONG	17.023	7,372.17	521.486	192,017.64
18. LEBANON	23.216	5,484.09	317.491	74,763.51
19. INDONESIA	17.550	4,974.80	17.550	4,974.80
20. BELGIUM			422.969	198,442.48
21. CHINA			545.320	140,357.99
22. UTD. ARAB EM.			2,152.049	596,256.54
23. SYRIA			12.204	7,159.08
24. BANGLADESH			436.874	38,754.95
25. LIBYA			493.408	152,518.88
26. SOUTH AFRICA			917.239	296,228.39
27. DENMARK			43.988	21,261.57
28. IRELAND			16.591	4,479.57
29. PHILIPPINES			82.893	18,650.93
30. SPAIN			540.055	156,779.76
31. EGYPT			280.693	82,134.11
32. QATAR			73.649	15,919.64
33. ISRAEL			157.429	41,292.86
34. POLAND			13.853	3,324.72
35. SINGAPORE			69.061	26,039.39
36. CAPE VERDE			529.843	172,198.98
37. MAURITIUS			39.704	16,139.84
38. SRI LANKA			13.618	4,037.86
39. GREECE			185.538	52,030.59
40. THAILAND			45.676	26,414.45
	=====	=====	=====	=====
	9,838.175	3,134,366.92	94,139.050	29,600,605.82
	=====	=====	=====	=====

Table 2.4  
EXPORTERS PERFORMANCE - SLICED VENEER

EXPORTER	<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
1. JOHN BITAR & CO. LTD.	2,378,094.560	1,049,083.70	10,610,184.090	5,449,482.41
2. LOGS & LUMBER CO. LTD	1,000,425.130	481,216.69	13,276,365.210	6,523,550.92
3. A. G. TIMBERS LTD.	832,947.350	363,835.16	9,307,955.633	3,996,705.12
4. MONDIAL VENEER (GH) LTD	745,551.100	340,663.25	6,090,036.410	2,973,101.17
5. SAMARTEX TIMB. & PLY.	555,029.350	259,275.81	7,996,592.830	4,034,258.63
6. FABI TIMBERS LTD.	288,611.907	163,850.51	2,247,485.003	1,205,290.40
7. AYUM FOREST PRODUCTS LT	413,890.860	150,218.80	4,302,398.569	1,719,627.09
8. KUMI & CO. LTD.	135,041.238	36,827.78	1,184,879.932	442,243.04
9. ODA PLYWOOD & VENEER	34,847.480	26,629.58	233,897.390	131,445.42
10. GHANA PRIMEWOOD	31,098.360	16,206.89	3,705,839.310	2,018,028.54
11. BRM WOOD PROCESSING CO.	8,247.960	4,738.86	1,289,150.960	600,373.27
12. EVANS TIMBER LTD.			54,965.970	25,724.25
13. MODERN WOOD TECHNOLOGY			6,062.660	2,000.68
14. SUHUMA TIMBER CO. LTD.			3,039,145.990	1,129,925.05
15. HABITAT TIMBER (GH) LTD			341,466.550	226,543.62
16. GHANA VENEER PROCESSING			42,501.600	47,326.09
17. BIRIM WOOD COMPLEX			5,067.000	2,948.22
	6,423,785.295	2,892,547.03	63,733,995.107	30,528,573.92

Table 2.5  
MOVING SPECIES - SLICED VENEER

SPECIES	<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
1. ASANFINA	2,293,660.030	1,146,863.53	21,155,352.269	10,588,710.48
2. CHENCHEN	1,219,215.296	376,650.75	9,946,481.878	3,445,216.17
3. MAHOGANY	419,362.610	298,581.97	9,839,820.283	6,392,686.47
4. SAPELE	619,659.825	286,740.19	5,547,059.153	2,626,843.95
5. KOTO/KYERE	669,726.790	260,811.70	6,480,132.353	2,419,984.63
6. MAKORE	314,351.070	130,524.52	3,301,864.607	1,780,879.04
7. EDINAM	235,133.965	81,190.85	1,850,816.595	700,205.81
8. AKASA	151,735.030	72,743.61	996,449.970	470,431.24
9. OFRAM	117,588.420	58,671.08	566,360.400	246,968.14
10. ESSA	138,906.410	57,382.34	634,466.640	258,575.04
11. ODUM	19,796.448	28,514.16	508,846.248	361,229.77
12. CANDOLLEI	74,969.821	23,589.35	860,105.201	377,394.70
13. MANSONIA	18,088.390	13,417.76	46,309.900	32,287.71
14. UTILE	24,545.910	11,852.86	215,141.150	78,653.98
15. GUAREA	24,300.000	10,699.96	182,527.420	88,155.67
16. AVODIRE	22,640.380	7,817.07	34,331.850	14,865.89
17. OTIE	8,247.960	4,738.86	126,957.320	73,739.47
18. TETEKON	3,370.710	3,370.71	3,370.710	3,370.71
19. WALNUT/LOVOA	2,664.860	1,007.19	75,730.890	42,922.77
20. PAPAO/APA			10,380.580	9,745.06
21. YAYA			135,658.620	86,679.27

MOVING SPECIES - SLICED VENEER

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<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
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SPECIES	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
22. DANTA			8,241.450	6,263.50
23. BLACK HYEDUA			223,359.760	147,854.43
24. EMIRE			63,181.670	31,574.54
25. WAWA			147,348.420	52,083.84
26. CEDRELA			1,392.620	898.47
27. ENTEDUA			13,335.190	5,600.78
28. BODWE			6,717.650	3,330.54
29. ALBIZIA			10,104.600	3,116.25
30. CEIBA			94,377.200	44,056.83
31. OGEA			7,293.930	2,042.30
32. NIANGON			5,899.320	2,123.76
33. OHAA			2,256.990	2,482.69
	=====	=====	=====	=====
	6,423,785.295	2,892,547.03	63,733,995.107	30,528,573.92
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Table 2.6

DIRECTION OF TRADE - SLICED VENEER

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<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
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DESTINATION	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ITALY	1,442,891.259	742,965.53	14,205,437.379	7,323,206.91
2. GERMANY	845,291.080	455,019.93	6,710,735.536	3,437,295.92
3. BELGIUM	597,680.710	321,114.81	3,694,529.190	2,224,970.60
4. FRANCE	643,179.908	294,403.34	3,841,300.918	1,929,447.14
5. SPAIN	577,262.680	250,087.38	8,058,718.002	4,075,510.24
6. EGYPT	804,731.208	199,228.07	7,649,940.430	1,982,326.47
7. U.S.A	277,705.860	172,556.56	3,346,144.827	2,240,167.20
8. U.K	224,800.040	107,899.33	3,137,304.900	1,316,767.55
9. LEBANON	325,935.760	95,880.16	2,635,209.024	772,918.34
10. SAUDI ARABIA	197,490.980	59,027.01	543,821.550	177,876.94
11. DENMARK	56,601.270	50,941.15	158,373.510	145,757.48
12. PORTUGAL	149,280.880	37,303.85	534,075.707	130,501.62
13. SOUTH AFRICA	81,347.940	32,067.50	1,330,985.850	525,335.53
14. UTD. ARAB EM.	92,576.720	23,715.55	851,386.210	338,108.78
15. GREECE	60,725.080	19,536.19	2,345,474.851	977,882.61
16. CANADA	8,876.400	12,959.54	1,820,028.180	1,434,315.47
17. INDIA	27,918.670	11,490.33	321,978.400	206,387.50
18. NIGERIA	9,488.850	6,350.80	76,282.500	45,044.21
19. AUSTRALIA			615,721.693	322,232.33
20. INDONESIA			206,847.050	136,388.79
21. SOUTH KOREA			54,809.440	24,890.70
22. CHINA			58,373.960	23,349.58
23. HONG KONG			391,993.300	222,601.01
24. PHILIPPINES			64,314.810	22,657.68
25. POLAND			176,414.880	84,232.82
26. SINGAPORE			421,162.090	162,112.97

DIRECTION OF TRADE - SLICED VENEER

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<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
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DESTINATION	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
27. RUSSIA			118,944.540	57,093.38
28. HOLLAND			30,129.870	30,129.87
29. TAIWAN			58,509.210	23,403.68
30. JAPAN			27,268.130	19,213.27
31. BRAZIL			63,016.890	41,557.02
32. FINLAND			116,581.390	55,972.71
33. LIBYA			68,180.890	18,917.60
	=====	=====	=====	=====
	6,423,785.295	2,892,547.03	63,733,995.107	30,528,573.92
	=====	=====	=====	=====

Table 2.7

EXPORTERS PERFORMANCE - PROCESSED L/MOULDING

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. PAUL SAGOE SAWMILL	1,031.562	326,627.36	10,978.088	3,500,959.61
2. JOHN BITAR & CO. LTD.	482.298	274,571.29	3,455.986	1,773,708.18
3. LOGS & LUMBER CO. LTD	478.889	176,674.01	6,019.645	2,417,689.38
4. AYUM FOREST PRODUCTS LT	430.786	143,405.54	3,911.597	1,491,835.90
5. BIBIANI LOGGING & LUMBE	365.756	124,857.52	1,676.169	585,441.80
6. MACHINED WOOD LTD.	166.196	96,228.53	1,003.991	623,278.45
7. FABI TIMBERS LTD.	119.136	78,068.83	1,463.599	899,357.11
8. WOOD INDUSTRIES LTD.	163.920	58,268.94	1,517.094	536,301.71
9. A. G. TIMBERS LTD.	113.666	37,675.23	3,005.163	1,046,378.49
10. BIRIM WOOD COMPLEX	67.715	29,767.20	1,814.262	778,246.10
11. KUMI & CO. LTD.	82.103	27,585.37	413.755	158,908.34
12. INTEX COMPANY LTD.	82.299	25,190.57	672.901	202,155.72
13. DABBOUSI INTERNATIONAL	57.460	22,533.07	422.919	153,309.62
14. YANA WOOD PROCESSING LT	44.533	21,965.90	230.750	111,965.13
15. EVANS TIMBER LTD.	66.377	21,896.00	374.656	120,049.70
16. GHANA PRIMEWOOD	55.667	21,260.30	540.509	240,650.54
17. MODERN WOOD TECHNOLOGY	22.484	20,587.24	559.503	533,724.48
18. ASUO BOMOSADU TIMBERS	50.277	19,543.85	352.750	146,454.99
19. EAST FOREST PRODUCTS	34.280	13,281.59	34.280	13,281.59
20. EHWIA WOOD PRODUCTS LTD	34.225	10,952.00	575.831	181,929.52
21. SAMARTEX TIMB. & PLY.	19.828	9,993.31	343.049	175,978.45
22. COPPON WOOD PROCESSING	7.191	3,523.59	170.009	64,527.11
23. DUPAUL WOOD TREATMENT			131.500	36,879.82
24. J & T WOOD PRODUCTS CO.			40.536	13,022.88
25. MARDEKON AGENCIES LTD.			21.969	19,222.87
26. SPECIALISED TIMBER PROD			144.063	43,884.46
27. SUHUMA TIMBER CO. LTD.			2,154.781	978,334.10
28. TECNOTIMBER COMPANY LIM			334.924	206,504.97
29. K.G. WOOD PROC.			40.307	17,538.12
30. OMEGA WOOD PROC.			79.388	38,972.56
31. RAD FOREST PRODUCTS			574.145	248,448.87
32. BIOMASS PRODUCTS LIMITE			68.101	38,711.53



EXPORTERS PERFORMANCE - PROCESSED L/MOULDING

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
33. WINLE ENTERPRISES LTD.			21.010	7,878.75
34. SAOUD BROTHERS & SONS			16.420	8,210.00
35. S.K.O.D TIMBER PDTS.			119.545	42,720.17
36. KUMASI TIMBER CO.			38.099	12,191.68
37. OX-BERGAH ENTERPRISE			5.441	3,273.23
38. ESAASE WOOD PRODUCTS LT			37.576	31,346.81
39. PRIMROSE CO. LIMITED			8.000	2,622.95
40. NAJA DAVID VENEER			50.808	14,988.36
	=====	=====	=====	=====
	3,976.648	1,564,457.24	43,423.119	17,520,884.05
	=====	=====	=====	=====

Table 2.8

MOVING SPECIES - PROCESSED L/MOULDING

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. WAWA	2,994.614	968,374.03	29,558.401	9,606,920.49
2. ODUM	198.327	174,037.64	2,404.000	1,952,680.18
3. NIANGON	133.190	87,163.47	931.289	593,570.75
4. DENYA	134.959	61,317.02	1,719.293	741,764.54
5. KOTO/KYERE	66.282	52,395.31	2,047.994	1,343,616.71
6. MAHOGANY	70.403	41,576.57	570.090	326,046.20
7. EDINAM	63.512	25,270.39	341.350	156,928.53
8. HOTROHOTRO/FOTIE	44.533	21,965.90	468.569	220,408.83
9. UTILE	31.865	20,072.44	138.037	109,258.02
10. SAPELE	21.185	18,261.33	405.116	274,513.68
11. DAHOMA	40.282	18,000.69	242.527	86,275.17
12. ESSA	37.520	16,839.69	850.149	315,556.85
13. EMIRE	29.947	14,973.50	86.703	47,262.65
14. CEIBA	49.313	12,945.57	498.552	127,702.58
15. PAPA0/APA	11.412	11,380.21	378.382	398,536.55
16. CHENCHEN	19.611	8,334.68	536.352	216,697.35
17. DANTA	17.128	7,536.32	256.784	154,495.24
18. OFRAM	12.565	4,012.48	659.172	231,705.28
19. YAYA			93.961	55,796.77
20. BLACK HYEDUA			59.683	42,673.80
21. MIXED REDWOOD			132.906	72,803.54
22. KUSIA			91.856	48,694.06
23. RUBBER WOOD			120.873	29,759.73
24. TEAK			24.987	20,199.72
25. ASANFINA			47.730	21,961.14
26. KAKO/EKKI			306.671	110,360.20
27. CANDOLLEI			29.912	10,577.36
28. WAMA			287.662	121,177.52
29. ALBIZIA			51.167	28,140.62
30. AKASA			33.981	10,998.80
31. CEDRELA			37.576	31,346.81

MOVING SPECIES - PROCESSED L/MOULDING

=====		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
32. MAKORE			4.974	3,178.39	
33. AFRORMOSIA			6.420	9,275.99	
	=====	=====	=====	=====	=====
	3,976.648	1,564,457.24	43,423.119	17,520,884.05	
	=====	=====	=====	=====	=====

Table 2.9

DIRECTION OF TRADE - PROCESSED L/MOULDING

=====		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. FRANCE	1,550.097	515,938.54	16,580.329	5,517,656.04	
2. GERMANY	1,026.479	353,776.83	8,166.193	2,920,459.03	
3. ITALY	294.671	177,402.48	3,978.428	2,203,059.91	
4. IRELAND	124.923	124,648.97	1,309.591	1,080,059.15	
5. SPAIN	280.357	100,722.01	1,225.092	425,171.21	
6. U.K	228.553	86,053.68	2,517.541	1,309,012.74	
7. U.S.A	101.365	56,082.39	891.312	453,228.24	
8. LEBANON	64.415	30,837.01	415.988	152,954.78	
9. HOLLAND	83.497	26,675.39	507.592	208,086.09	
10. CHINA	56.346	25,780.26	715.780	284,150.99	
11. BELGIUM	69.998	23,031.78	2,749.522	1,061,188.52	
12. DENMARK	36.757	18,457.81	633.361	284,280.02	
13. ISRAEL	34.280	13,281.59	204.093	73,307.80	
14. SAUDI ARABIA	24.910	11,768.50	163.676	58,560.86	
15. FINLAND			345.286	161,020.32	
16. GREECE			136.929	117,033.76	
17. HONG KONG			558.747	241,585.73	
18. MALAYSIA			321.309	202,127.24	
19. SOUTH AFRICA			717.601	203,683.00	
20. TAIWAN			221.688	83,414.93	
21. AUSTRALIA			159.237	88,669.96	
22. NEW ZEALAND			19.590	11,754.00	
23. POLAND			98.814	25,935.50	
24. SWEDEN			25.176	12,965.64	
25. SYRIA			300.620	107,939.80	
26. INDIA			31.125	5,898.69	
27. UTD. ARAB EM.			122.868	49,028.20	
28. YUGOSLAVIA			17.259	7,852.85	
29. SENEGAL			25.100	6,217.51	
30. JAPAN			157.634	99,643.40	
31. NORWAY			69.195	53,276.38	
32. PORTUGAL			36.443	11,661.76	
	=====	=====	=====	=====	=====
	3,976.648	1,564,457.24	43,423.119	17,520,884.05	
	=====	=====	=====	=====	=====

Table 3.0  
EXPORTERS PERFORMANCE - ROTARY VENEER

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. BIRIM WOOD COMPLEX	1,486.546	312,745.73	15,167.177	3,110,163.55
2. AYUM FOREST PRODUCTS LT	1,455.211	310,890.66	11,434.103	2,654,238.45
3. NAJA DAVID VENEER	1,049.942	206,700.15	12,208.469	2,426,136.11
4. LOGS & LUMBER CO. LTD	402.789	117,356.74	3,058.309	901,324.06
5. WOOD PILLAR LIMITED	263.976	64,868.83	3,597.255	870,995.87
6. JOHN BITAR & CO. LTD.	204.096	48,253.75	292.041	69,524.20
7. FARES TIM. PROC.	207.852	45,379.25	2,164.279	472,038.02
8. GHANA PRIMEWOOD	207.587	44,629.37	4,195.063	868,960.85
9. FOMMA TIMBERS LTD.	125.447	34,988.68	1,195.684	335,950.13
10. OMEGA WOOD PROC.	147.708	30,886.38	1,686.917	325,063.72
11. A. K. GHANA WOOD LIMITE	124.893	27,582.26	687.721	150,626.88
12. SAMARTEX TIMB. & PLY.	85.988	23,250.60	1,470.987	389,656.85
13. ASUO BOMOSADU TIMBERS	95.484	20,798.24	770.365	177,482.06
14. HANMAX VEN. & PLY. CO.	48.500	10,501.97	398.587	84,764.92
15. WESTERN VEN. & LUMBER	36.916	9,229.00	306.542	72,515.39
16. HABITAT TIMBER (GH) LTD	42.412	6,519.05	498.942	78,082.60
17. BRM WOOD PROCESSING CO.	5.537	1,218.14	2,661.733	596,212.56
18. METROSTAR WOOD PROCESSI			346.486	86,285.23
19. SUHUMA TIMBER CO. LTD.			2,416.858	575,492.02
20. JOWAK ENTS. LTD.			41.233	8,519.21
21. WOOD INDUSTRIES LTD.			126.748	31,053.26
	=====	=====	=====	=====
	5,990.884	1,315,798.80	64,725.499	14,285,085.94
	=====	=====	=====	=====

Table 3.1  
MOVING SPECIES - ROTARY VENEER

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. CEIBA	4,748.019	1,015,883.50	52,345.641	11,148,828.42
2. CHENCHEN	394.248	86,688.91	2,729.272	585,837.64
3. OTIE	254.317	74,228.57	3,227.947	1,072,979.86
4. ESSA	244.258	52,476.12	3,995.214	847,876.53
5. KOTO/KYERE	120.081	25,365.82	1,134.670	321,062.29
6. OFRAM	103.350	21,679.50	196.224	41,846.34
7. MAKORE	36.050	21,125.30	36.050	21,125.30
8. OGEA	90.561	18,351.08	738.849	145,240.51
9. WAWA			54.794	12,307.88
10. BOMBAX			206.379	67,498.62
11. EDINAM			32.023	9,073.18
12. MANSONIA			11.087	4,725.61
13. WAMA			13.181	5,799.64
14. DAHOMA			4.168	884.12
	=====	=====	=====	=====
	5,990.884	1,315,798.80	64,725.499	14,285,085.94
	=====	=====	=====	=====

Table 3.2

## DIRECTION OF TRADE - ROTARY VENEER

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. U.S.A	4,037.018	829,611.76	36,465.580	7,383,743.98
2. SPAIN	379.016	102,356.45	4,628.173	1,251,022.26
3. ITALY	340.933	97,523.67	6,404.602	1,649,598.45
4. EGYPT	327.571	68,739.26	3,646.952	721,084.83
5. BELGIUM	190.800	44,527.55	2,807.744	669,203.64
6. CANADA	190.947	39,379.60	1,447.677	299,621.98
7. SOUTH AFRICA	117.629	30,010.69	565.557	139,309.47
8. INDIA	143.417	28,727.57	1,183.435	231,830.69
9. GERMANY	93.467	26,322.29	2,064.325	539,970.36
10. FINLAND	92.362	25,030.10	780.613	211,545.96
11. DENMARK	36.320	11,985.60	429.376	145,014.52
12. FRANCE	41.404	11,584.26	1,433.016	370,721.16
13. GREECE			122.112	29,307.82
14. LEBANON			143.792	33,085.73
15. SYRIA			869.406	166,537.76
16. U.K			395.656	113,868.74
17. ROMANIA			485.974	99,474.75
18. ISRAEL			93.716	21,554.68
19. NORWAY			54.382	20,690.56
20. PORTUGAL			261.813	70,011.14
21. TUNISIA			188.681	46,528.12
22. SAUDI ARABIA			32.023	9,073.18
23. JAPAN			18.578	6,802.84
24. RUSSIA			32.130	17,182.76
25. SOUTH KOREA			127.322	26,757.29
26. AUSTRALIA			42.864	11,543.27
	=====	=====	=====	=====
	5,990.884	1,315,798.80	64,725.499	14,285,085.94
	=====	=====	=====	=====

Table 3.3

## EXPORTERS PERFORMANCE - PLYWOOD

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NAJA DAVID VENEER	1,144.556	303,002.23	13,890.344	3,536,867.03
2. METROSTAR WOOD PROCESSI	1,190.492	292,681.41	22,334.986	4,670,347.12
3. GHANA PRIMEWOOD	440.377	100,383.41	7,881.726	1,803,570.21
4. SAMARTEX TIMB. & PLY.	252.079	80,504.63	3,276.059	1,071,699.01
5. OMEGA WOOD PROC.	264.246	59,014.35	4,385.962	972,008.36
6. LOGS & LUMBER CO. LTD	50.545	16,375.07	937.252	286,735.13
7. WOOD PILLAR LIMITED	52.775	13,246.53	2,335.464	602,085.79
8. ASUO BOMOSADU TIMBERS	60.727	12,049.76	612.985	113,280.77
9. FARES TIM. PROC.			695.048	136,604.99
10. HANMAX VEN. & PLY. CO.			984.105	210,396.12
11. AYUM FOREST PRODUCTS LT			19.548	4,691.52
12. SUHUMA TIMBER CO. LTD.			98.277	24,986.83
13. LAST DAYS VENURES LTD.			20.000	5,458.33

EXPORTERS PERFORMANCE - PLYWOOD

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
14. OX-BERGAH ENTERPRISE			32.832	7,551.36	
15. MODERN WOOD TECHNOLOGY			90.716	20,537.55	
16. OTI YEBOAH COM. LTD.			84.180	16,627.62	
17. WESTERN VEN. & LUMBER			14.796	4,216.86	
	3,455.797	877,257.39	57,694.280	13,487,664.60	

Table 3.4  
MOVING SPECIES - PLYWOOD

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. CEIBA	3,055.803	760,534.94	49,605.880	11,289,568.90	
2. CHENCHEN	302.494	84,969.62	5,800.829	1,487,364.75	
3. OFRAM	50.545	16,375.07	523.082	163,992.32	
4. BOMBAX	46.955	15,377.76	298.890	96,498.12	
5. MAHOGANY			181.296	51,482.04	
6. OTIE			218.234	56,740.03	
7. EDINAM			104.874	39,899.10	
8. WALNUT/LOVOA			173.234	56,441.41	
9. WAWA			136.947	37,325.19	
10. MIXED REDWOOD			344.930	121,574.63	
11. KOTO/KYERE			53.556	13,891.22	
12. ESSA			88.077	25,415.17	
13. SAPELE			41.440	14,060.96	
14. BLACK HYEDUA			54.287	14,844.28	
15. MANSONIA			54.029	13,861.54	
16. MAKORE			10.574	2,769.32	
17. DANTA			4.121	1,935.62	
	3,455.797	877,257.39	57,694.280	13,487,664.60	

Table 3.5  
DIRECTION OF TRADE - PLYWOOD

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. BELGIUM	1,384.614	358,048.98	12,605.022	3,247,893.54	
2. U.S.A	816.986	184,165.33	18,239.235	3,809,490.77	
3. GERMANY	205.124	65,126.87	1,532.712	480,902.37	
4. GREECE	208.729	56,349.03	3,282.480	873,238.12	
5. GAMBIA	246.045	55,632.00	3,173.418	669,432.58	
6. ITALY	156.450	43,688.85	2,681.171	717,335.67	
7. FRANCE	146.568	39,270.44	2,548.065	630,713.04	

DIRECTION OF TRADE - PLYWOOD

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
8. SENEGAL	50.545	16,375.07	2,842.480	743,770.24	
9. MOROCCO	46.955	15,377.76	380.621	121,017.42	
10. SPAIN	42.687	12,372.08	106.482	31,112.16	
11. U.K	49.289	11,637.68	2,680.037	718,170.94	
12. AUSTRALIA	42.864	10,395.36	1,471.205	385,785.33	
13. SIERRA LEONE	58.941	8,817.94	645.692	104,960.38	
14. ANGOLA			4,444.520	653,605.31	
15. CHINA			84.985	22,298.10	
16. HOLLAND			51.681	13,716.31	
17. ISRAEL			140.259	35,318.14	
18. TURKEY			110.343	26,131.62	
19. CYPRUS			154.306	48,499.43	
20. CANADA			84.180	16,627.62	
21. NIGERIA			435.386	137,645.51	
	3,455.797	877,257.39	57,694.280	13,487,664.60	

Table 3.6  
EXPORTERS PERFORMANCE - FLOORING

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. FABI TIMBERS LTD.	115.629	106,636.46	1,009.628	942,157.12	
2. SCANSTYLE MIM LTD.	82.804	96,660.07	529.078	550,212.36	
3. MODERN WOOD TECHNOLOGY	76.875	63,236.43	1,490.678	1,240,285.98	
4. AYUM FOREST PRODUCTS LT	60.462	53,517.92	483.243	442,889.84	
5. JOHN BITAR & CO. LTD.	55.228	51,678.41	361.196	356,569.98	
6. ASUO BOMOSADU TIMBERS	15.608	12,792.75	200.845	171,643.97	
7. A. G. TIMBERS LTD.	19.265	9,518.94	280.555	175,273.01	
8. TONGDAK COMPANY LIMITED	16.775	4,259.93	16.775	4,259.93	
9. QUEST WOOD LTD.	15.994	3,860.81	15.994	3,860.81	
10. TECNOTIMBER COMPANY LIM			115.586	116,118.20	
11. WEST AFRICAN PARQUET LT			36.211	23,305.52	
12. GHANA PRIMEWOOD			65.300	41,762.10	
13. LOGS & LUMBER CO. LTD			2.190	2,543.60	
14. MACHINED WOOD LTD.			0.189	112.64	
	458.640	402,161.72	4,607.468	4,070,995.06	

Table 3.7  
MOVING SPECIES - FLOORING

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. ODUM	209.366	172,472.86	1,953.905	1,490,294.92	
2. PAPAO/APA	125.201	132,378.41	1,661.364	1,725,294.36	
3. AFRORMOSIA	41.947	59,755.29	220.094	281,599.62	
4. ESSA	24.526	12,128.73	241.174	151,435.35	
5. MIXED REDWOOD	11.592	9,257.50	32.409	26,497.53	
6. DENYA	32.769	8,120.74	32.769	8,120.74	
7. UTILE	7.400	4,370.08	16.861	10,197.63	
8. DANTA	5.839	3,678.11	83.227	61,283.91	
9. YAYA			158.974	97,564.24	
10. AKASA			20.041	10,376.36	
11. OGEA			9.607	12,345.30	
12. ALBIZIA			6.902	7,751.19	
13. ASANFINA			6.687	4,529.90	
14. TETEKON			2.422	882.43	
15. MANSONIA			10.170	8,584.45	
16. STERCULIA/W' BIMA			0.983	351.65	
17. MAKORE			1.166	438.97	
18. TEAK			24.624	21,131.79	
19. SAPELE			19.301	15,284.05	
20. BLACK HYEDUA			94.768	133,546.71	
21. DAHOMA			0.601	212.65	
22. POTRODUM			5.137	1,784.13	
23. MAHOGANY			4.282	1,487.18	
	458.640	402,161.72	4,607.468	4,070,995.06	

Table 3.8  
DIRECTION OF TRADE - FLOORING

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. ITALY	364.922	355,349.06	3,850.770	3,551,585.51	
2. U.K	23.184	18,515.00	81.661	73,782.12	
3. CHINA	52.034	17,639.68	70.966	27,913.92	
4. AUSTRALIA	18.500	10,657.98	426.143	276,797.18	
5. FRANCE			20.530	25,754.43	
6. LEBANON			94.444	66,303.85	
7. GERMANY			14.302	16,988.00	
8. U.S.A			14.505	11,966.63	
9. MALAYSIA			34.147	19,903.42	
	458.640	402,161.72	4,607.468	4,070,995.06	

Table 3.9

## EXPORTERS PERFORMANCE - BOULES (AIR DRIED)

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SAMARTEX TIMB. & PLY.	413.704	188,542.33	6,284.916	2,742,179.60
2. KANEBS LIMITED	73.909	36,215.41	188.920	91,857.08
3. SUBRI INDUSTRIAL PLANT.	55.610	26,692.80	883.311	403,652.12
4. G. D. C. LIMITED	51.320	23,362.17	1,957.124	881,065.17
5. ISWELL VENTURES CO. LTD	45.714	22,399.86	136.486	66,469.22
6. GHANA PRIMWOOD	39.604	17,029.72	343.285	102,339.55
7. TACTICAL WOOD PRODUCTS	35.563	16,181.17	457.971	197,120.82
8. DUPAUL WOOD TREATMENT	32.814	16,078.86	191.958	91,658.48
9. WESTERN VEN. & LUMBER	34.247	15,753.62	109.402	51,965.76
10. FAM SAWMILLS LTD.	30.104	14,449.92	30.104	14,449.92
11. R.G.M IMPEX LIMITED	21.851	10,706.99	21.851	10,706.99
12. DALE BROOK CO. LTD.	15.036	6,916.56	137.618	63,805.24
13. WESTERN HARDWOODS	10.829	5,306.21	171.619	78,508.29
14. BRM WOOD PROCESSING CO.			203.590	94,079.96
15. PORTAL LIMITED			283.687	131,129.80
16. OTI YEBOAH COM. LTD.			575.462	115,929.36
17. SWISS LUMBER CO. LTD.			35.210	15,140.30
18. KUMASI LOGGING & LUMBER			43.475	19,253.92
19. MAXWELL DONKOR & CO. LT			761.649	345,455.32
20. PONTOMART LIMITED			38.998	17,823.23
21. WOOD MERCHANT & TRADING			23.973	10,548.12
22. WEST EAST SUPPLIES LTD.			60.938	28,590.07
23. FARES TIM. PROC.			78.958	35,925.89
24. FREB VENTURES COMPANY L			22.158	10,081.89
25. JOHN BITAR & CO. LTD.			39.104	19,160.96
26. PRESTEA SAWMILL LTD.			73.829	36,176.21
27. ZT SAGITARION LIMITED			15.579	7,633.71
	=====	=====	=====	=====
	860.305	399,635.62	13,171.175	5,682,706.98
	=====	=====	=====	=====

Table 4.0

## MOVING SPECIES - BOULES (AIR DRIED)

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NIANGON	860.305	399,635.62	12,336.855	5,510,254.04
2. OFRAM			834.320	172,452.94
	=====	=====	=====	=====
	860.305	399,635.62	13,171.175	5,682,706.98
	=====	=====	=====	=====



Table 4.1  
DIRECTION OF TRADE - BOULES (AIR DRIED)

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. ITALY	635.856	300,895.40	8,441.665	3,687,963.44	
2. FRANCE	136.579	56,789.47	4,251.686	1,786,141.53	
3. HOLLAND	56.921	26,785.74	92.131	41,926.04	
4. GERMANY	30.949	15,165.01	284.720	134,335.79	
5. GREECE			47.713	21,947.98	
6. SAUDI ARABIA			53.260	10,392.20	
	860.305	399,635.62	13,171.175	5,682,706.98	

Table 4.2  
EXPORTERS PERFORMANCE - SLEEPERS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. JOHN BITAR & CO. LTD.	559.450	201,406.90	1,321.400	474,975.60	
2. HOIYWOOD PRODUCTION LTD			77.875	26,720.00	
3. KANEBS LIMITED			47.224	21,723.04	
	559.450	201,406.90	1,446.499	523,418.64	

Table 4.3  
MOVING SPECIES - SLEEPERS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. KAKO/EKKI	559.450	201,406.90	1,399.275	501,695.60	
2. NIANGON			47.224	21,723.04	
	559.450	201,406.90	1,446.499	523,418.64	

Table 4.4  
DIRECTION OF TRADE - SLEEPERS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. SYRIA	559.450	201,406.90	1,321.400	474,975.60	
2. TOGO			77.875	26,720.00	
3. ITALY			47.224	21,723.04	
	559.450	201,406.90	1,446.499	523,418.64	

Table 4.5

## EXPORTERS PERFORMANCE - FURNITURE PARTS

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SCANSTYLE MIM LTD.	90.464	181,685.26	2,321.345	4,982,391.30
2. DUPAUL WOOD TREATMENT			125.803	123,161.69
	=====	=====	=====	=====
	90.464	181,685.26	2,447.148	5,105,552.99
	=====	=====	=====	=====

Table 4.6

## MOVING SPECIES - FURNITURE PARTS

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. ODUM	63.022	115,593.54	1,004.561	2,537,747.40
2. MAHOGANY	11.677	34,786.13	792.240	1,369,948.61
3. ALBIZIA	9.179	23,433.35	178.587	225,697.52
4. AKASA	4.322	4,663.91	37.304	47,869.12
5. DAHOMA	2.264	3,208.33	44.634	60,361.96
6. OGEA			1.537	1,737.42
7. SAPELE			1.022	1,357.66
8. AFRORMOSIA			73.509	277,591.74
9. TEAK			63.773	197,240.00
10. WALNUT/LOVOA			55.625	96,570.28
11. MIXED REDWOOD			85.247	118,844.16
12. BLACK HYEDUA			31.287	71,484.71
13. DANIA			1.962	2,771.70
14. EMIRE			8.452	9,357.14
15. PAPA0/APA			44.196	55,147.09
16. AVODIRE			23.212	31,826.48
	=====	=====	=====	=====
	90.464	181,685.26	2,447.148	5,105,552.99
	=====	=====	=====	=====

Table 4.7

## DIRECTION OF TRADE - FURNITURE PARTS

=====				
<----- DEC2004 ----->				
CUMULATIVE:JAN. - DEC2004				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. U.K	80.592	174,090.71	2,253.181	4,850,020.05
2. ITALY	9.872	7,594.55	101.861	101,634.30
3. SPAIN			42.370	57,153.63
4. GERMANY			15.876	35,371.43
5. IRELAND			14.942	31,901.16
6. FRANCE			18.918	29,472.42
	=====	=====	=====	=====
	90.464	181,685.26	2,447.148	5,105,552.99
	=====	=====	=====	=====

Table 4.8  
EXPORTERS PERFORMANCE - (PLYWOOD) OVERLAND

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. NAJA DAVID VENEER	254.591	68,552.89	11,842.732	3,107,951.27	
2. SAMARTEX TIMB. & PLY.	212.693	53,573.79	2,692.696	691,764.65	
3. GHANA PRIMEWOOD	82.904	24,343.29	1,823.454	526,603.66	
4. JOHN BITAR & CO. LTD.	49.237	12,085.54	49.237	12,085.54	
5. HABITAT TIMBER (GH) LTD	41.675	10,003.97	142.422	33,455.50	
6. HANMAX VEN. & PLY. CO.			77.402	18,429.04	
7. SAOUD BROTHERS & SONS			39.294	5,549.59	
8. ABDUL LATIF ENTERPRISE			52.169	10,158.99	
9. ALHAJI MOHAMMED ISSAH C			53.582	11,116.66	
	641.100	168,559.48	16,772.988	4,417,114.90	

Table 4.9  
MOVING SPECIES - (PLYWOOD) OVERLAND

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. CHENCHEN	204.447	56,905.27	4,308.312	999,988.74	
2. ASANFINA	138.868	34,215.71	816.333	245,077.15	
3. CEIBA	122.621	31,707.55	3,943.094	1,017,622.11	
4. OFRAM	53.151	14,562.89	1,392.820	378,324.70	
5. MIXED REDWOOD	46.102	12,653.92	1,861.589	509,467.33	
6. MAHOGANY	50.144	11,647.62	1,317.122	361,177.15	
7. OTIE	11.907	3,307.06	11.907	3,307.06	
8. MANSONIA	10.907	2,739.29	903.113	262,359.86	
9. BOMBAX	2.953	820.17	2.953	820.17	
10. OGEA			41.199	10,724.82	
11. SAPELE			904.383	244,563.80	
12. WALNUT/LOVOA			245.509	59,825.28	
13. BLACK HYEDUA			1,024.654	323,856.73	
	641.100	168,559.48	16,772.988	4,417,114.90	

Table5.0  
DIRECTION OF TRADE - (PLYWOOD) OVERLAND

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. NIGERIA	641.100	168,559.48	16,627.943	4,390,289.66	
2. GUINEA			39.294	5,549.59	
3. BURKINA FASO			105.751	21,275.65	
	641.100	168,559.48	16,772.988	4,417,114.90	

Table 5.1  
EXPORTERS PERFORMANCE - CURLS VENEER

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
EXPORTER	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. SAMARTEX TIMB. & PLY.	11,746.210	75,175.75	71,181.910	421,575.29
2. LOGS & LUMBER CO. LTD	1,332.440	7,359.87	14,693.110	65,096.36
3. AYUM FOREST PRODUCTS LT	345.980	1,729.90	24,381.210	83,662.75
4. GHANA PRIMEWOOD			21,812.870	85,445.88
5. PYRAMID VENEER LTD.			158,611.770	1,058,433.10
	=====	=====	=====	=====
	13,424.630	84,265.52	290,680.870	1,714,213.38
	=====	=====	=====	=====

Table 5.2  
MOVING SPECIES - CURLS VENEER

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
SPECIES	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. MAHOGANY	13,315.550	83,720.12	271,785.270	1,604,107.68
2. EDINAM	109.080	545.40	4,322.360	29,737.31
3. NIANGON			503.940	2,070.46
4. AVODIRE			196.250	850.26
5. SAPELE			3,281.830	12,747.95
6. WALNUT/LOVOA			713.910	2,613.98
7. ASANFINA			630.030	2,435.72
8. ENTEDUA			321.060	1,155.82
9. CANDOLLEI			5,896.520	34,067.26
10. GUAREA			87.340	314.42
11. MAKORE			433.580	1,883.03
12. UTILE			2,508.780	22,229.49
	=====	=====	=====	=====
	13,424.630	84,265.52	290,680.870	1,714,213.38
	=====	=====	=====	=====

Table 5.3  
DIRECTION OF TRADE - CURLS VENEER

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
DESTINATION	VOL. (M2)	VAL. (EURO)	VOL. (M2)	VAL. (EURO)
=====	=====	=====	=====	=====
1. FRANCE	12,587.700	80,080.87	149,857.310	978,912.17
2. ITALY	836.930	4,184.65	27,920.170	102,377.75
3. BELGIUM			69,279.200	466,196.35
4. LEBANON			901.450	4,182.73
5. U.S.A			14,714.550	47,085.82
6. GERMANY			17,936.810	65,402.67
7. AUSTRALIA			6,010.130	26,109.58
8. SPAIN			4,061.250	23,946.31
	=====	=====	=====	=====
	13,424.630	84,265.52	290,680.870	1,714,213.38
	=====	=====	=====	=====

Table 5.4  
EXPORTERS PERFORMANCE - LAYONS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. GHANA VENEER PROCESSING	31.953	46,692.74	152.115	229,620.46	
	31.953	46,692.74	152.115	229,620.46	

Table 5.5

MOVING SPECIES - LAYONS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. MIXED REDWOOD	16.443	14,849.32	48.591	40,944.77	
2. MAHOGANY	4.877	11,627.59	85.971	162,844.28	
3. SAPELE	4.877	11,627.59	4.877	11,627.59	
4. CHENCHEN	4.130	6,454.74	11.050	12,070.32	
5. KOTO/KYERE	1.626	2,133.50	1.626	2,133.50	
	31.953	46,692.74	152.115	229,620.46	

Table 5.6

DIRECTION OF TRADE - LAYONS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. U.S.A	13.006	27,522.18	94.100	178,738.87	
2. U.K	18.947	19,170.56	39.234	38,986.83	
3. GREECE			18.781	11,894.76	
	31.953	46,692.74	152.115	229,620.46	

Table 5.7  
EXPORTERS PERFORMANCE - DOWELS

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. AYUM FOREST PRODUCTS LT	53.598	33,229.00	337.010	215,918.43	
2. SUHUMA TIMBER CO. LTD.	14.562	9,776.77	14.562	9,776.77	
3. TECNOTIMBER COMPANY LIM			28.890	22,823.10	
4. A. G. TIMBERS LTD.			253.115	121,357.67	
5. MODERN WOOD TECHNOLOGY			139.245	110,831.97	
6. JOHN BITAR & CO. LTD.			74.251	59,368.01	
7. BIRIM WOOD COMPLEX			51.142	27,053.52	
	68.160	43,005.77	898.215	567,129.47	

Table 5.8

MOVING SPECIES - DOWELS		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. KOTO/KYERE	28.470	21,976.42	428.667	333,671.51	
2. WAWA	39.690	21,029.35	439.541	218,522.98	
3. OFRAM			14.147	7,639.38	
4. ESSA			7.412	3,409.52	
5. WATAPUO			8.448	3,886.08	
	68.160	43,005.77	898.215	567,129.47	

Table 5.9

DIRECTION OF TRADE - DOWELS		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. SPAIN	28.470	21,976.42	324.327	263,616.96	
2. FRANCE	39.690	21,029.35	350.294	169,265.14	
3. DENMARK			82.695	48,991.36	
4. GREECE			17.278	8,984.56	
5. U.K			16.625	12,821.62	
6. ITALY			106.445	62,978.72	
7. BELGIUM			0.551	471.11	
	68.160	43,005.77	898.215	567,129.47	

Table 6.0

EXPORTERS PERFORMANCE - BOULES (KILN DRIED)		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. INTEX COMPANY LTD.	93.726	24,368.76	617.394	196,928.57	
2. SAMARTEX TIMB. & PLY.			655.684	293,879.86	
	93.726	24,368.76	1,273.078	490,808.43	

Table 6.1  
MOVING SPECIES - BOULES (KILN DRIED)

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. OFRAM	93.726	24,368.76	718.111	198,906.87	
2. NIANGON			554.967	291,901.56	
	93.726	24,368.76	1,273.078	490,808.43	

Table 6.2  
DIRECTION OF TRADE - BOULES (KILN DRIED)

		<----- DEC2004 ----->		CUMULATIVE:JAN. - DEC2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. GERMANY	93.726	24,368.76	839.296	265,718.19	
2. ITALY			433.782	225,090.24	
	93.726	24,368.76	1,273.078	490,808.43	

**SUPPLEMENTARY**

EXPORTERS PERFORMANCE - PROFILE BOARDS

		<----- NOV2004 ----->		CUMULATIVE:JAN. - NOV2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. JOHN BITAR & CO. LTD.	17.265	20,718.00	53.427	62,538.96	
2. MODERN WOOD TECHNOLOGY	31.947	16,880.80	158.317	72,420.65	
3. BIRIM WOOD COMPLEX			86.188	38,441.33	
	49.212	37,598.80	297.932	173,400.94	

MOVING SPECIES - PROFILE BOARDS

		<----- NOV2004 ----->		CUMULATIVE:JAN. - NOV2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. ODUM	20.091	23,826.60	56.253	65,647.56	
2. WAWA	20.290	7,122.61	146.660	62,662.46	
3. KOTO/KYERE	7.257	4,571.91	7.257	4,571.91	
4. PAPAO/APA	1.574	2,077.68	1.574	2,077.68	
5. CHENCHEN			17.287	8,124.89	
6. WAMA			68.901	30,316.44	
	49.212	37,598.80	297.932	173,400.94	

DIRECTION OF TRADE - PROFILE BOARDS

=====		<----- NOV2004 ----->		CUMULATIVE:JAN. - NOV2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. IRELAND	17.265	20,718.00	53.427	62,538.96	
2. ITALY	31.947	16,880.80	158.317	72,420.65	
3. GERMANY			86.188	38,441.33	
	=====	=====	=====	=====	
	49.212	37,598.80	297.932	173,400.94	
	=====	=====	=====	=====	

EXPORTERS PERFORMANCE - LUMBER (OVERLAND)

=====		<----- JULY2004----->		CUMULATIVE:JAN. - JULY2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. MOHA-TONY DIASSO BROS.	18.917	1,527.94	18.917	1,527.94	
2. OTI YEBOAH COM. LTD.			47.880	2,114.00	
3. LOGS & LUMBER CO. LTD			28.545	20,837.85	
	=====	=====	=====	=====	
	18.917	1,527.94	95.342	24,479.79	
	=====	=====	=====	=====	

MOVING SPECIES - LUMBER (OVERLAND)

=====		<----- JULY2004----->		CUMULATIVE:JAN. - JULY2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. CHENCHEN	18.917	1,527.94	18.917	1,527.94	
2. CEIBA			47.880	2,114.00	
3. BLACK HYEDUA			28.545	20,837.85	
	=====	=====	=====	=====	
	18.917	1,527.94	95.342	24,479.79	
	=====	=====	=====	=====	

DIRECTION OF TRADE - LUMBER (OVERLAND)

=====		<----- JULY2004----->		CUMULATIVE:JAN. - JULY2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
=====	=====	=====	=====	=====	=====
1. SENEGAL	18.917	1,527.94	18.917	1,527.94	
2. MALI			47.880	2,114.00	
3. TOGO			28.545	20,837.85	
	=====	=====	=====	=====	
	18.917	1,527.94	95.342	24,479.79	
	=====	=====	=====	=====	



EXPORTERS PERFORMANCE - (PLYWOOD) OVERLAND

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NAJA DAVID VENEER	254.591	68,552.89	11,842.732	3,107,951.27
2. SAMARTEX TIMB. & PLY.	212.693	53,573.79	2,692.696	691,764.65
3. GHANA PRIMEWOOD	82.904	24,343.29	1,823.454	526,603.66
4. JOHN BITAR & CO. LTD.	49.237	12,085.54	49.237	12,085.54
5. HABITAT TIMBER (GH) LTD	41.675	10,003.97	142.422	33,455.50
6. HANMAX VEN. & PLY. CO.			77.402	18,429.04
7. SAOUD BROTHERS & SONS			39.294	5,549.59
8. ABDUL LATIF ENTERPRISE			52.169	10,158.99
9. ALHAJI MOHAMMED ISSAH C			53.582	11,116.66
	=====	=====	=====	=====
	641.100	168,559.48	16,772.988	4,417,114.90
	=====	=====	=====	=====

MOVING SPECIES - (PLYWOOD) OVERLAND

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. CHENCHEN	204.447	56,905.27	4,308.312	999,988.74
2. ASANFINA	138.868	34,215.71	816.333	245,077.15
3. CEIBA	122.621	31,707.55	3,943.094	1,017,622.11
4. OFRAM	53.151	14,562.89	1,392.820	378,324.70
5. MIXED REDWOOD	46.102	12,653.92	1,861.589	509,467.33
6. MAHOGANY	50.144	11,647.62	1,317.122	361,177.15
7. OTIE	11.907	3,307.06	11.907	3,307.06
8. MANSONIA	10.907	2,739.29	903.113	262,359.86
9. BOMBAX	2.953	820.17	2.953	820.17
10. OGEA			41.199	10,724.82
11. SAPELE			904.383	244,563.80
12. WALNUT/LOVOA			245.509	59,825.28
13. BLACK HYEDUA			1,024.654	323,856.73
	=====	=====	=====	=====
	641.100	168,559.48	16,772.988	4,417,114.90
	=====	=====	=====	=====

DIRECTION OF TRADE - (PLYWOOD) OVERLAND

=====				
<----- DEC2004 ----->				
CUMULATIVE: JAN. - DEC2004				
=====				
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)
=====	=====	=====	=====	=====
1. NIGERIA	641.100	168,559.48	16,627.943	4,390,289.66
2. GUINEA			39.294	5,549.59
3. BURKINA FASO			105.751	21,275.65
	=====	=====	=====	=====
	641.100	168,559.48	16,772.988	4,417,114.90
	=====	=====	=====	=====

EXPORTERS PERFORMANCE - BROOMSTICKS

		<----- JUNE2004----->		CUMULATIVE:JAN. - JUNE2004	
EXPORTER	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. BIRIM WOOD COMPLEX	1.358	611.10	1.358	611.10	
	1.358	611.10	1.358	611.10	

MOVING SPECIES - BROOMSTICKS

		<----- JUNE2004----->		CUMULATIVE: JAN. - JUNE2004	
SPECIES	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. CHENCHEN	1.358	611.10	1.358	611.10	
	1.358	611.10	1.358	611.10	

DIRECTION OF TRADE - BROOMSTICKS

		<----- JUNE2004----->		CUMULATIVE:JAN. - JUNE2004	
DESTINATION	VOL. (M3)	VAL. (EURO)	VOL. (M3)	VAL. (EURO)	
1. GERMANY	1.358	611.10	1.358	611.10	
	1.358	611.10	1.358	611.10	

Table 6.3

## LEADING MOVING SPECIES BY WOOD PRODUCTS JAN- DEC 2003/JAN- DEC 2004

PRODUCT	JAN- DEC 2003				JAN-DEC 2004			
	SPECIES	VOL (M3)	VAL (Euro)	AV. UNIT PRICE	SPECIES	VOL(M3)	VAL (Euro)	AV. UNIT PRICE
LUMBER (KD)	WAWA	73,979	20,135,933	272	WAWA	69,903	19,100,763	273
LUMBER (AD)	TEAK	18,640	8,351,940	448	TEAK	33,275	10,989,812	330
LUMBER (OVERLAND)	-	-	-	-	B/HYEDUA	29	20,838	719
SLICED VENEER	ASANFINA	13,494	11,846,161	878	ASANFINA	12,693	10,588,710	834
ROTARY VENEER	CEIBA	58,239	13,365,667	229	CEIBA	52,346	11,148,828	213
CURLS VENEER	MAHOGANY	301	2,657,329	8,828	MAHOGANY	190	1,604,108	8,443
PLYWOOD	CEIBA	62,123	14,170,163	228	CEIBA	49,606	11,289,569	228
PLYWOOD (OVERLAND)	CEIBA	4,348	1,105,568	254	CEIBA	3,943	1,017,622	258
PAQUET/ FLOORING	ODUM	1,814	1,289,872	711	PAPAO/APA	1,661	1,725,294	1,039
MOULDINGS	WAWA	30,130	9,623,783	319	WAWA	29,558	9,606,920	325
FURNITURE PARTS	ODUM	1,091	2,408,284	2,207	ODUM	1,005	2,537,747	2,525
BOULES (AD)	NIANGON	6,490	2,703,392	417	NIANGON	12,337	5,510,254	447
BOULES (KD)	NIANGON	565	279,512	495	NIANGON	555	291,902	526
PROFILE BOARDS	WAWA	115	51,256	446	WAWA	147	62,662	426
DOWELS	KOTO/KYERE	666	451,099	677	KOTO	429	333,672	778
BROOMSTICKS	ESSA	36	19,526	542	CHENCHEN	1.4	611	436
LAYONS	ASANFINA	47	60,927	1,296	MAHOGANY	86	162,844	1,894
SLEEPERS	KAKO/EKKI	425	152,827	360	KAKO/EKKI	1,399	501,696	359
CURLS BOARD	MAHOGANY	68	13,746	202	-	-	-	-

Table 6.4

## Leading Importing Countries by Wood Products: Jan- Dec 2003/Jan- Dec 2004

Products	Jan- Dec 2003				Jan- Dec 2004			
	Country	Vol (m3)	Val (Euro)	Unit price	Country	Vol(m3)	Val (Euro)	Unit Price
Lumber (Kd)	Germany	24,384	7,494,560	307	Germany	27,524	8,698,722	316
Lumber (Ad)	India	13,572	5,402,756	398	India	31,513	9,941,115	315
Lumber (Overland)	-	-	-	-	Togo	29	20,838	719
Sliced Veneer	Italy	9,948	8,974,105	902	Italy	8,523	7,323,207	859
Rotary Veneer	U. S. A	31,670	7,178,779	227	U. S. A	36,466	7,383,744	202
Curls Veneer	U.S.A	64	728,091	11,376	France	105	978,912	9,323
Layons	Australia	61	81,436	1,335	U.S.A	94	178,739	1,901
Plywood	U.S.A	24,402	5,455,691	224	U.S.A	18,239	3,809,491	209
Plywood (Overland)	Nigeria	10,333	2,700,716	261	Nigeria	16,628	4,390,290	264
P/Flooring	Italy	3,090	2,586,539	837	Italy	3,851	3,551,586	922
Mouldings	France	15,896	5,272,449	332	France	16,580	5,517,656	333
Furniture Parts	U. K	1,804	3,751,300	2,079	U. K	2,253	4,850,020	2,153
Boules (Ad)	Italy	5,568	1,758,552	316	Italy	8,442	3,687,963	437
Boules (Kd)	Italy	436	197,747	454	Germany	839	265,718	317
Profile Boards	Italy	116	52,930	456	Italy	158	72,421	458
Dowels	Spain	271	202,335	747	Spain	324	263,617	814
Broomsticks	Italy	19	8,980	473	Germany	1.4	611	436

Table6.5

Wood Products Unit Prices Analysis: Jan-Dec 2003/2004						
Product	Jan- Dec 2003		Average	Jan-Dec 2004		Average
	Vol (m3)	Val (Euro)	Unit Price	Vol (m3)	Val (Euro)	Unit Price
<b>Lumber (Kiln Dried)</b>	118,400	41,793,491	<b>353</b>	115,591	42,064,498	364
<b>Lumber ( Air Dried)</b>	80,512	26,639,112	<b>331</b>	94,139	29,600,606	314
<b>Lumber(Overland)</b>	-	-	-	95	24,480	258
<b>Sliced Veneer</b>	32,314	27,152,458	<b>840</b>	38,240	30,528,574	798
<b>Rotary Veneer</b>	74,949	17,901,566	<b>239</b>	64,725	14,285,086	221
<b>Curly Veneer</b>	313	2,752,440	<b>8,794</b>	203	1,714,213	8,444
<b>Lyons</b>	134	163,377	<b>1,219</b>	152	229,620	1,510
<b>Curly Board</b>	68	13,746	<b>202</b>	-	-	-
<b>Boules ( Air Dried)</b>	9,595	3,302,541	<b>344</b>	13,171	5,682,707	431
<b>Boules (Kiln Dried)</b>	1066	428,469	<b>402</b>	1,273	490,808	386
<b>Plywood</b>	66,615	16,376,864	<b>246</b>	57,694	13,487,664	234
<b>Plywood (Overland)</b>	13,059	3,363,698	<b>258</b>	16,773	4,417,115	263
<b>Mouldings</b>	39,508	14,800,319	<b>375</b>	43,423	17,520,884	403
<b>P/ Flooring</b>	3,718	3,085,091	<b>830</b>	4,607	4,070,995	884
<b>Furniture Parts</b>	2,183	4,186,207	<b>1,918</b>	2,447	5,105,553	2,086
<b>Profile Boards</b>	153	72,298	<b>473</b>	298	173,401	582
<b>Dowels</b>	1,320	779,874	<b>591</b>	898	567,130	632
<b>Broomsticks</b>	55	28,506	<b>518</b>	1.4	611	436
<b>Sleepers</b>	425	152,827	<b>360</b>	1,447	523,419	362
<b>Total</b>	444,388	162,992,783	<b>367</b>	455,180	170,487,364	375

Table 6..6 Wood Product Classification

Category	Jan-Dec	2003	Jan- Dec	2004
	Volume (m3)	Value (Euro)	Volume (m3)	Value (Euro)
<b>Primary</b>				
<b>Secondary</b>				
<b>Lumber(KD)</b>	118,400	41,793,491	115,591	42,064,498
<b>Lumber(AD)</b>	80,512	26,639,112	94,139	29,600,606
<b>Curly Board</b>	68	13,746		
<b>Lumber (Overland)</b>	-	-	95	24,480
<b>Veneers</b>	107,710	47,969,840	103,321	46,757,494
<b>Boules(AD+KD)</b>	10,661	3,731,010	14,444	6,173,515
<b>Plywood</b>	66,615	16,376,864	57,694	13,487,665
<b>Plywood (Overland)</b>	13,059	3,363,698	16,773	4,417,115
<b>Sleepers</b>	425	152,827	1,446	523,419
<b>Tertiary</b>				
<b>Furniture Parts</b>	2,183	4,186,107	2,447	5,105,553
<b>Profile Boards</b>	153	72,298	298	173,401
<b>Mouldings</b>	39,508	14,800,319	43,423	17,520,884
<b>Dowels</b>	1,320	779,874	898	567,129
<b>Broomsticks</b>	55	28,506	1.4	611
<b>P/Floorings</b>	3,718	3,085,091	4,607	4,070,995
<b>Total</b>	444,388	162,992,783	455,180	170,487,364

## **THE PROSPECTIVE TIMBER EXPORTER A CONTEMPORARY VIEW POINT**

Any good business entity must of necessity be registered with the Registrar of Business. This is the first and basic registration for any establishment. The Timber Exporter then goes through other forms of registration with state institutions that are related mainly with export. These institutions are:

**TIDD:** Timber Industry Development Division of the Forestry Commission

**GSC :** Ghana Shippers Council

**GEPC :** Ghana Export Promotion Council

A certificate renewable annually is issued by the aforementioned agencies respectively. In the case of TIDD a certificate of registration is only issued after having satisfied itself of certain documents such as Current Tax Clearance Certificate

- Certificate to commence business
- Copy of regulations of the company
- Certificate of incorporation and to some extent VAT certificate of registration.

Since the principal reasons are the export of timber and other timber products, the prospective exporter is enjoined to comply with rules and any other instructions or directives that may be issued by the sector ministry, the Forestry Commission and especially the TIDD.

The export of timber and its products are through three outlets. Export is effected either by land (generally referred to as overland export), by air or by sea.

Of the three outlets, the bulk of timber products are exported by sea. It is worthy to note that before any export is done, one must possess a contract for the production and supply of some specified wood product (s). This contract however becomes valid only upon the approval of the TIDD which is empowered by law to do so.

The role of TIDD here is to ensure fairness to both parties to the contract as well as sustain and promote Ghana's image as far as the export of wood products is concerned. In effect TIDD tries to enforce government policies and programme on export of wood products. The international sale of wood products entails a number of export procedures. These procedures are the documentation of the (wood ) goods intended to be exported. The documents, which are in two parts, must of necessity conform to the terms of delivery and the terms of payments on the contract of sale. The terms of delivery involves the processing of documents to get the goods to the buyer by a named means of carrier such as truck or rail, in the case of overland export, or by air, sea or inland waterway to a named port of destination. The goods are exported to the buyer on special trade terms, some of which are F.O.R (free on rail), F.O.T (Free on truck), F.O.B (Free On Board), C and F (Cost and Freight) among other trade terms. The terms of payment are the procedures for making payment as well as the means of effecting payment. There are various methods of securing payment. Payment can be obtained by:

**Documentary credit:** using letters of credit

**Documentary collection:** using accepted bill of exchange or sight credit

**Open account:** payment after delivery of wood products

**Cash payment:** payment when wood products are ready for delivery

**Shipment on consignment:** payment after wood products have been sold.

In all these dealings the prospective timber exporter is entreated to be guided by these procedures in international trade. It is also important to know about what pertains in our country as far as exports are concerned. Information can therefore be sought from state institutions that are directly related to export in order to avoid as much as possible problems that can delay shipment or payment.

## Letter of Credit

A letter of credit is a conditional payment mechanism. It is a document issued by a bank to a seller on the instructions of a buyer. It authorizes the seller to receive from the bank a specified sum of money under the terms stipulated in the letter of credit. The terms usually require the seller to present documents such as the commercial invoice, a clean bill of lading, and insurance policy to the bank within a specified time.

Before making a payment, the bank verifies that the documents submitted by the seller meet the requirements of the letter of credit. If there is a discrepancy between the documents required and those submitted, the discrepancy must be *cured* before payment is made. Full compliance with the letter of credit is mandatory. A letter of credit may authorize immediate payment upon presentation of documents (called an *at sight* letter of credit) or future payment at some agreed-upon date (called a *time or date* letter of credit).

### Types of letters of credit

**Revocable:** A revocable letter of credit can be altered by the buyer after it has been issued by the buyer's bank

**Irrevocable :** An irrevocable letter of credit cannot be altered or canceled without an agreement between the buyer and the seller.

**Confirmed:** A confirmed letter of credit is a letter of credit whose validity has been confirmed by the seller's bank. With a confirmed letter of credit, the seller is assured of payment by his bank even if the buyer or the buyer's bank defaults.

**Confirmed Irrevocable Letter of Credit:** A letter of credit that is both confirmed and irrevocable cannot be altered or canceled without the consent of the seller. The seller is assured that he will receive payment, if not from the buyer's bank then from his own. This option gives the seller maximum protection. We examine the typical steps involved in making payment by a confirmed irrevocable letter of credit. To simplify the exposition, we assume that the buyer(importer) is in U.S.A and the seller (exporter) in Ghana.

1. In accordance with the terms of the sales contract, the buyer in U.S.A applies to a bank to issue a letter to be confirmed by a Ghanaian bank.
2. The buyer's bank prepares an irrevocable letter of credit, including instructions to the exporter concerning shipment, and sends the letter of credit to a Ghanaian bank, requesting confirmation.
3. The confirming bank in Ghana adds its obligations and forwards the confirmed credit to the exporter.
4. The exporter reviews all conditions in the letter of credit, prepares the shipment, and arranges with a freight forwarder to deliver the goods to the specified destination.
5. When the goods are loaded, the forwarder completes the necessary documents and gives them to the exporter. The exporter presents these documents along with the letter of credit to the confirming bank.
6. The confirming bank reviews the documents. If they are in order, the bank pays the exporter and mails the documents to the buyer's bank for review.
7. The buyer's bank reviews the documents. if they conform, it debits the buyer's account, and gives the documents to the buyer to claim the goods.

## Export Documentation

### Some useful advice

Documentation is fundamental to international trade as a means of establishing title to goods and services, as well as facilitating the smooth transfer of funds and the provision of agreed credit. It is such an important element in the export trade that it deserves more attention and care than is accorded it by many of our exporters. In fact some of the documentation is too poorly done and has cost exporters huge losses that are avoidable.

Trade and trade finance (Letter of credit) documentation is varied, extensive and can be complex. As payment in trade finance transactions is generally made against documents, there is always a possibility of fraudulent documents being submitted and passed as being in order. The banks and other relevant bodies therefore always carefully examine documents. The key documents which exporters, importers and banks are likely to encounter are the following:

**Invoices:** An invoice provides written evidence of a contract to supply goods. It describes the goods, quality and quantity, the currency, unit prices, payment terms and any shipping marks. The invoice is usually made out on the exporter's headed paper or a specially printed document, and must include the customer's name, address and order reference. Invoices come in five basic types: pro forma, commercial, legalized, consular and certified. For our purposes the commercial invoice is explained further.

The commercial invoice is a key export document. Customs requirements are important and the invoice must be in the correct form to avoid incurring overseas warehousing costs while documents are dispatched. The invoice describes the consignment in conformity with the contract. It will name the carrying vessels or other mode of transport together with any shipping marks or numbers, and will stipulate currency, payment terms, price and price base e.g. FOB Tema or Takoradi. In addition details of the origin of goods, separate freight and insurance and any agent's commission may be included.

### Transport Documents

Among the many documents required are those, which provide evidence of loading, dispatch, carrying or taking charge of goods. They must be correct to avoid payment delays. It is essential that a well-trained official be responsible for coordinating and checking all transport documents.

**Bills Of Lading:** The most important transport document is the bill of lading (B/L), which acts as a receipt for the goods, provides evidence of shipment, and also acts as a document of title to the goods. It is signed by the person (or his agent) who contracts to carry the goods and states the terms under which he does so. A B/L is usually completed in triplicate 'full set', any one of which can be used to acquire the goods shipped. There are a large number of types of bill of lading, including marine, received for shipment, clean, onboard, cloused, direct, dirty, negotiable, order, stale, transshipment, combined, blank, liner and omnibus. They all have different purposes involving varied procedures.

**The marine B/L** shows the shipping company, the vessel name, the date and place of shipment, the destined port, shipping marks and describes the goods. The bill will stipulate either 'freight paid' or 'freight payable at destination'.

Sometimes sea transport is combined with another form of freighting and through B/L can be issued to cover all stages of the journey, although contractually the exporter may be dealing with more than one carrier. Similarly, a transshipment B/L is required if the goods are transferred from one ship to another en route. The changeover port and the name of the second ship will also be included in the bill.

Some descriptions applied to bills of lading are:

**Blank:** no consignee is named, the good being delivered to bearer (this is bad and risky).

**Claused:** endorsed by ship owner if the goods do not conform with those detailed on the bill, e.g. damaged or packages missing.

**Clean:** devoid of clauses that show a defect in packaging or condition of goods.

**Liner:** consignments shipped by vessels that ply regular routes on strict schedules, which enjoy special freight rates and berthing arrangements.

**Order:** the consignee box is completed with 'order' when the shipper has to endorse it on the reverse.

If the exporter finds out that his customer has become insolvent, he, can, by right, stop the goods in transit even if the importer has received the bill of lading. However, if the bill has been transferred to a third party, the exporter loses the right.

### **Other Export Documents**

It is very important for the exporter to ensure that all the export documents are consistent with each other if presented under a letter of credit. For various reasons the following documents may be required by importers.

#### **Certificate of origin**

This document provides evidence of the country of origin, or countries of origin for mixed goods, of items exported. It can either be issued by a Chamber of Commerce, which will charge a fee, or where permitted it can be written out and signed by the exporter. It is required by Customs authorities in some countries to calculate import duty, or in some cases to ensure the goods are not from a prohibited country. Details shown on this document include name and address of buyer and beneficiary, the value of the goods described, and any shipping marks or reference numbers.

#### **Movement Certificate/EUR**

This certificate is mostly used in preferential trade between the European Economic Community and the ACP states and is issued by a Chamber of Commerce.

#### **Phytosanitary Certificates**

Primarily for agricultural produce, such a certificate may be required to show that goods are not *diseased, infested or infected*. The department of agriculture in the exporting country would issue it. In terms of timber export products, this certificate is issued by the department of Timber Inspection of the Timber Industry Development Division (TIDD), (Forestry Commission).

The following documents may also be required by a letter of credit and it is up to the exporter to provide these and all others properly i.e. pre- shipment inspection certificates.

These include:

**Certificate of Confirmation** of freshness, quality, quantity, species, weight and measurement in accordance with ATIBT/ Ghana grading Rules. This certificate is signed by Timber Inspection Department of (TIDD), (Forestry Commission).

**Certificate Of Products From Sustained Yield Management:** the Forestry Services Division (FSD), (Forestry Commission), issues this certificate. It confirms that all Ghanaian Tropical Hardwood supplied by the exporter to the Importer come from the forest resources which are being managed to ensure a sustained yield of timber and other forest products in perpetuity and to arrest forest depletion and environmental degradation.

Any conditions unacceptable to the exporter must be clarified with the bank and if necessary, an amendment obtained from the issuing bank will be well examined before the proposed date of shipment. If documents are dishonoured because of errors in preparation, or lateness, the advising bank will seek clarification from the issuing bank. In an attempt to facilitate payment other action include:

Correcting the documents if possible; paying bank-seeking authorization to pay from the issuing bank, despite inconsistencies or discrepancies, the paying bank settling under indemnity or reserve; as a last resort, the documents can be sent to the issuing bank for collection.

It is important to stress at this point that the complex subject of dishonour is one all parties should be familiar with before setting out. Most documentary transactions end in satisfactory payment. However, it should be noted that discrepant documents give the buyer a perfectly valid reason to refuse payment. If the importer finds fault with the goods, or simply does not want them, he may scrutinise the document very closely to find errors in them and demand his money back. In such cases banks are defenceless because they have paid against documents, which do not agree with L/C. Banks are therefore very reluctant to make payments in such cases until they have approval from the applicant. Some of the most frequent discrepancies are: Credit has expired, Shipment is late, Part shipment is made and not allowed by the credit, Claused bill of lading indicating there is something wrong with the goods or packing, Mark and numbers differ between documents, Not enough copies of documents, Typing errors or misspelling, Signatures have been omitted, Description of goods differs from credit insurance and Cover is not sufficient. The point to note here is that exporters have to pay for these discrepancies each time they occur. The frequency with which they occur in the case of our exporters means that on an annual basis many exporters lose money unnecessarily. A little more care exercised in the preparation of document will go a long way to reduce these costs.